Kakao

Kakao Investor Relations 4Q 2022



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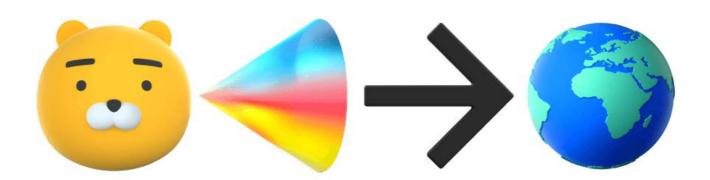
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Company Overview

Kakao Business

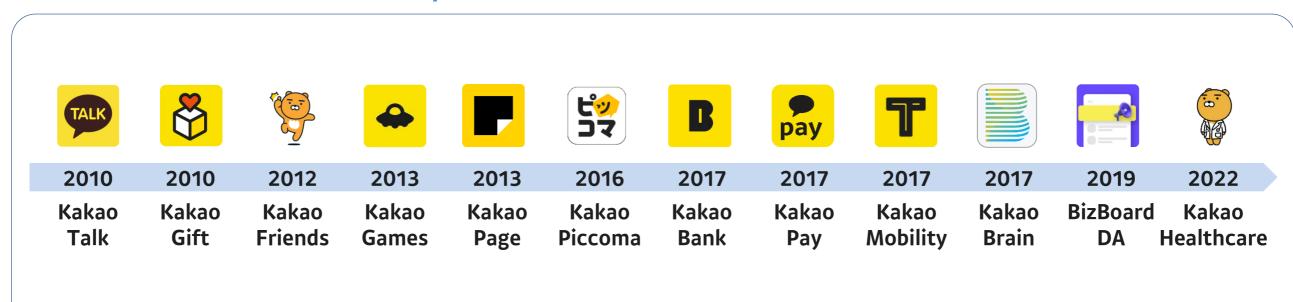
Financial Overview

Making a better world with people and technology



History

Innovative Service Launch & Incorporations



Changes in Business Structure & Listing of Subsidiaries



■ Kakao's Stake ¹) (%) / Transaction Valuation ²) (KRW tn)

kakao

Platform

Kakao Talk



Advertising (Talk + Portal)

Commerce (Gift, Store, Makers, ZigZag, Grip) **New Business**



Kakao Mobility 57.3% / 5.0+

Kakao Enterprise 85.1% / 2.6

> Kakao Brain 100%

Kakao Healthcare 100% TechFin



Kakao Pay 46.9% / 7.2

Kakao Bank ³⁾ 27.2% / 11.6

Investment / Consulting



Kakao Investment 100%

Kakao Ventures 100%

Content

Game



Kakao Games 41% / 3.7

Story, Music, Media



Kakao Entertainment 73.6% / 11.3

Kakao Piccoma 91.1% / 8.8

- 1) Kakao's Stake and Listed Subsidiaries Valuation as of 2022.12.31
- 3) Kakao Bank is subject to Equity Method Accounting

2) Unlisted Subsidiaries Valuation as of most recent investment

Enhance Shareholder Value with Shareholder Return Policy

Kakao Shareholder Return Policy (FY21~FY23)

15~30% of Kakao's Separate basis Free Cash Flow

✓ Allocate 15%~30% of Separate basis FCF for Shareholder Return for 3 years from FY21

Treasury Share



Cash Dividend

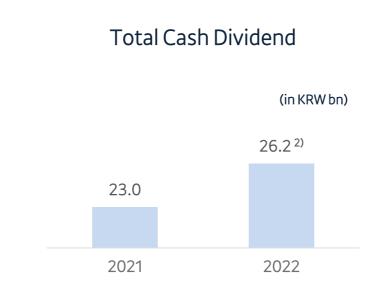
- ✓ FCF 10%~25% for Treasury Share Buyback & Cancellation
- ✓ Additional Buyback accordingly with Business Performances & Share Price

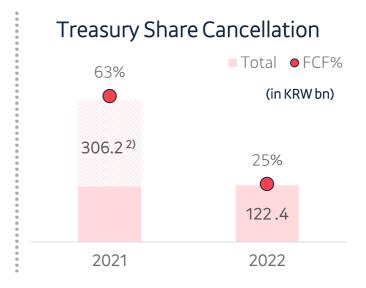
- ✓ FCF 5% for Cash Dividend
- ✓ Maintain Minimum DPS & Additional Payouts accordingly with Earnings

Shareholder Return History (FY21~FY22)

FY22 Shareholder Return 1)

- ✓ Cash Dividend
 - : Total of KRW 26.2B, FCF 5%
- ✓ Treasury Share Cancellation
 - : Total of KRW 122.4B, FCF 25%





- 1) Treasury share cancellation amount was calculated based on the market price on the day of the BOD
- 2) Includes special cancellation of KRW 185.2B

Business Ecosystem

Shareholder
Return Policy

ESG

Kakao's Commitment and Responsibility to Make a Better World

Governance

Laying Foundation for ESG Management

Environment

Climate Change Response Actions and Campaigns

Social

Win-win Partnership and Solving Human Rights • Social Issues

Building Organization and System

- Established Risk Monitoring and Response System (February)
- First Korean IT company ever to appoint a Digital Accessibility Officer (DAO) (April)
- First Technology Ethics Committee in Korea (July)

ESG Ratings

- First in sector to be included two years in a row in DJSI¹⁾ World, APAC, Korea index
- Rated AA by MSCI²⁾ ESG Rating
- Rated A by KCGS two years in a row

Climate Change Response Actions

- Active Green Initiative (April) (SBTi³⁾ Registration & 2040 NET ZERO Goal Establishment)
- Achieved RE100⁴⁾ at Jeju office

Environmental Campaigns

- Green Digital Campaigns (April) (Dark Mode for Kakao Talk, Mobile bills)
- Upcycle Project by Kakao Makers (Used T-shirt → socks, used sweater → cardigans)
- MMA⁵⁾ 2022 Green Etiquette Campaign (November)

Win-win Partnership

- Win-win partnership with society plan and fund by Kakao Group (KRW 300B for 5 years, April)
- 'Kudos for Credos' project (August) Local Traditional Market in Our Neighborhood (June)

Human Rights & Social Issues

- Established and implemented a process for human rights due diligence and impact assessment
- 'Kakao Together', emergency fundraising project (wildfire, heavy rain, Ukraine)
- 'Act Together', an activism project for solving social problems (May)
- 1) DJSI: Dow Jones Sustainability Index 2) MSCI: Morgan Stanley Capital International Inc 3) SBTi: Science Based Targets initiative
- 4) RE100: An international agreement to replace 100% of electricity used by businesses with renewable energy by 2050

5) MMA: Melon Music Awards

Company Overview

Platform Business

Content Business

Financial Overview

Daily Platform for Everyone with 48 million Monthly Active Users

Friends Tab

Profile, Friends' Birthday, Friends with Updates, Friends List



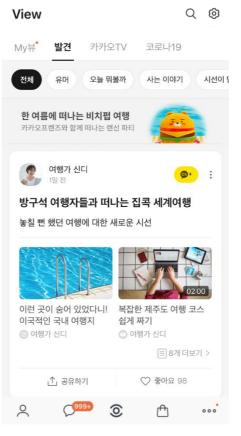
Chatting Tab

1:1, Team Chat, Talk Channel, Open Chat



View Tab

Personalized
Content Curation



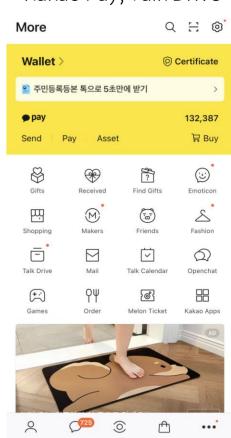
Shopping Tab

Gift, Store, Makers, Friends, Live



Others Tab

Wallet, QR, Calendar Kakao Pay, Talk Drive



93% 2)

South Korea Population Penetration

9M

Open Chat DAU

Expansion of Communication

Revamp of Friends Tab & Open Chat

- 1) Key Indices as of 4Q22
- 2) Source Korean Statistical Information Service Estimated Population

Communication Method

2

Two-Way

Direction

Many to Many

Unit

Segmentation of Communication to Promote Qualitative Growth

Current Kakao Talk ☐ Talk Channel ☐ Open Chat ☐ Close Friends Acquaintance One to One One-Way One-Way One-Way One to Many Interest One to Many One to Many

2

Non-Real-Time

Time

2

Non-Chat

Emoticon, Interactive Sticker

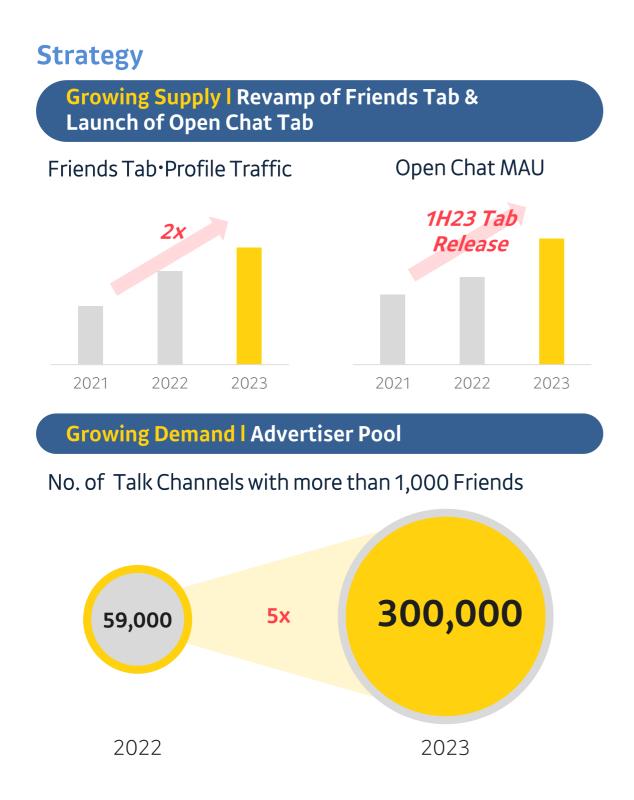
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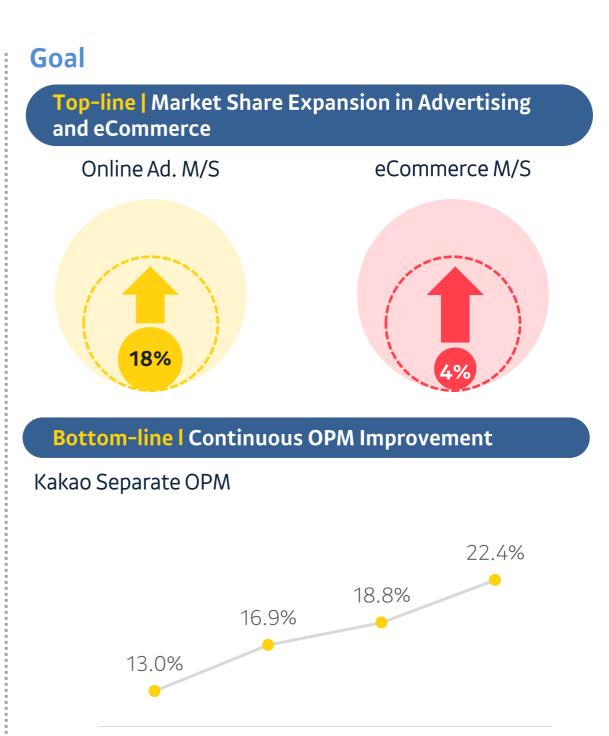
Interest

Business

Relationship

Expansion of Business Opportunity through Qualitative Growth





2020

2019

2021

2022

Significant Growth Opportunity in Kakao Talk as a Biz Platform

(in KRW tn)

Domestic Ad Market Size (FY22) 1)

(in KRW tn)

Total Ad Market 15.8

Digital Ad 8.0

Digital Penetration 51%

Kakao Ad 1.5²⁾

Digital Ad M/S 18%

Domestic Commerce Market Size(FY22) 3)

Total Commerce Market 552.0

eCommerce 206.5

Digital Penetration 37%

Kakao Commerce 9.1⁴⁾

eCommerce M/S 4%

¹⁾ Source KOBACO, 2022 Korea Advertising Expenditure Research (2022.12)

²⁾ Kakao Ad includes Talk Biz Advertising and Portal Biz Revenue

From Brand Promotion to Direct Purchase all within Kakao Talk

Bizboard (DA)

Reaches 48M Mega Traffic



Kakao Sync (Solution)

Increase Brand Member & Talk Channel Friends



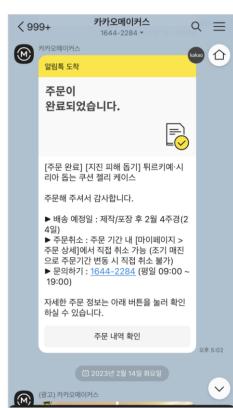
Talk Channel (Message)

Exceptional Reach & Conversion Rate



Notification Talk (Message)

Purchase, Reservation, Order Information



Discover



Connect



Promote



Purchase

Expansion of Premium Gift & Synergy between Ad - Commerce

Gift

Send Gift Easily through Kakao Talk



Store

Timely Flash Sales 'Talk Deal'



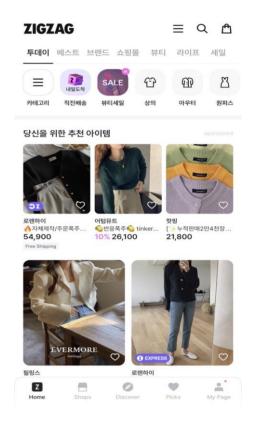
Grip

Live Commerce Platform



ZigZag

#1 Women Style Commerce Platform



9.1 tn

FY22 Total GMV Gift, Store, Makers, ZigZag, Grip +23% YoY

FY22 Delivered Gift GMV

Talk Channel Store

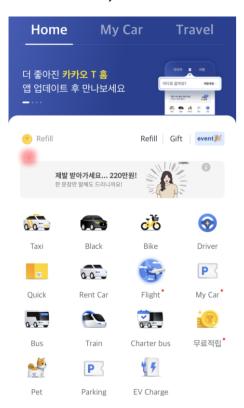
Ad-Commerce Integrated BM

1) Key Indices as of 4Q22

Expand Beyond Mobility to Logistics and Future Technology

Kakao T

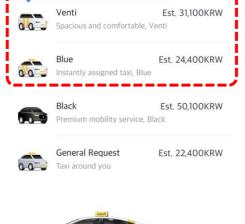
All-in-One Mobility Platform



Taxi

Premium Franchised Taxi

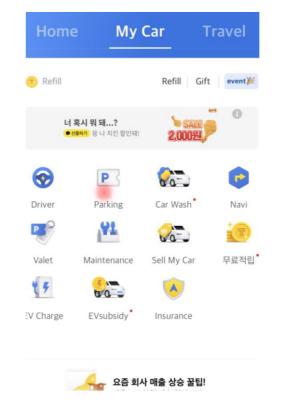
Call now and get an assigned Venti taxi





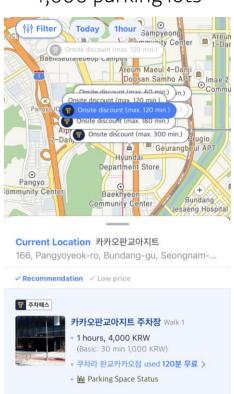
My Car

EV Charge, Car Wash, Sell My Car, Maintenance



Parking

Partnership with 1,600 parking lots



33M

Registered Users

Blue / Venti

39,000 / 1,300

Car Owner Platform

New Business Models

1M

Parking Pass Users

1) Key Indices as of 4Q22

Investment in AI & Healthcare to Secure New Growth Drivers

kakao**enterprise**

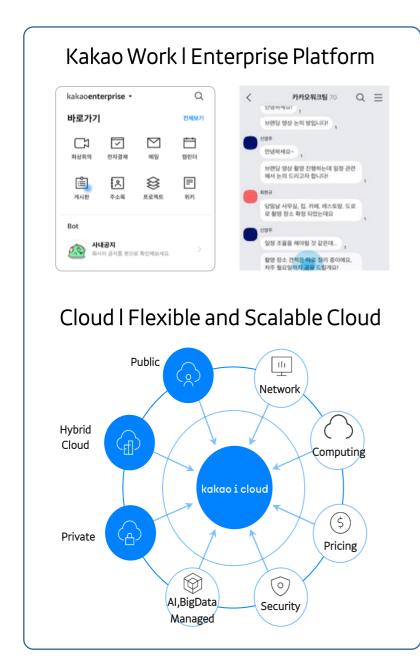
Cloud / Digital Transformation

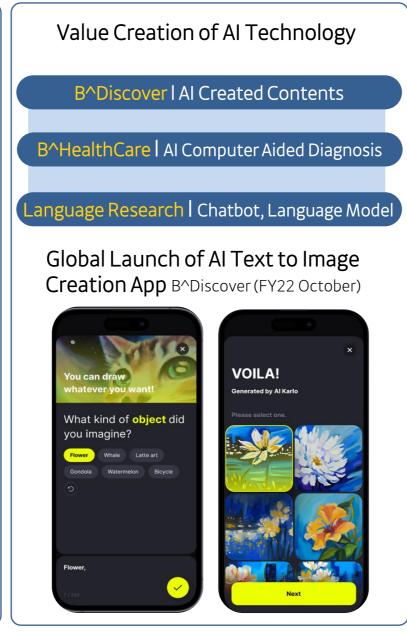
kakao**brain**

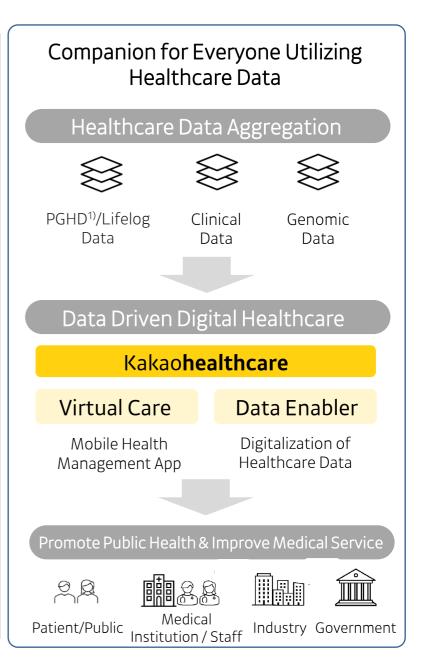
Vertical AI Services with Large-scale AI

kakao health care

Digital Healthcare Ecosystem



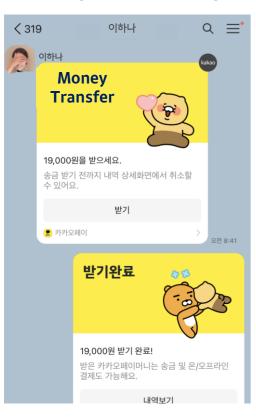




Evolve into Comprehensive Daily Financial Platform

Money Transfer

Easy and Fast like Sending a Talk Message



On/Offline Payment

Expansion of Overseas Coverage



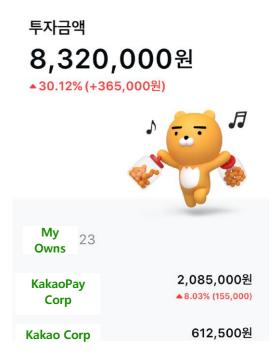
Loan Referral

Diversified Product Line-up



Securities

Kakao Pay Securities MTS



Cover Page Change Depending on Portfolio Profitability

39M

Accumulated Members

W118tn

FY22 Annual TPV

29%

Digital Payment to Finance Revenue TPV Portion 1.9M

On/Offline Franchise

1) Key indices as of 4Q22

No.1 Online Bank with Innovative User-Friendly Technology

Group Account

of Users YTD +28%



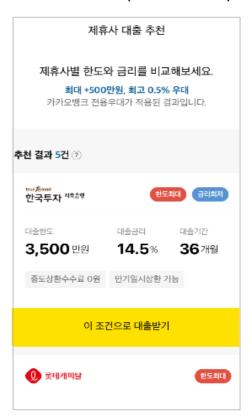
Mortgage Loan

FY22 Balance KRW 1.0tn +, 32% of Market Covered



Loan Referral

KRW 5.7tn Loans Referred (YTD +38%)



Diversify Product

Operating Revenue (annual) KRW 484.7bn

Division	Key Product	FY22 Portion
Interest Revenue	Loan Interest Financial Investment Interest	80%
Platform Revenue	Securities account (8) Loan referral (21) Co-branded credit card (6) Advertisement Mini	5%
Fee Revenue & Others	Debit Card Firm Banking FX remittance Trading financial asset investment FX trading gains Loan disposal gain	15%

20.4M

Customer Base

16.4M

MAU

W33.1tn

FY22 Deposit Balance (YoY +10%) W27.9tn

FY22 Loan Balance (YoY +8%)

1) Key indices as of 4Q22

20

Company Overview

Platform Business

Content Business

Financial Overview



Global Game Company Encompassing from Publishing to Developing

ArcheAge War



- MMORPG
- XL Games
- Domestic
- (Schedule) Mar. 21
- PC/Mobile
- High graphic quality powered by Unreal Engine 4
- Differentiated large-scale dynamic battle contents such as field battles, naval battles, siege war, etc.

Ares: Rise of Guardians



- MMORPG
- Second Dive
- Domestic
- (Schedule) 2Q23
- PC/Mobile
- Triple A graphic quality equipped with differentiated action motion
- Strategic play to switch over various types of 'Suits' fit for the battle

Goddess Order



- Action RPG
- Load Complete
- Global
- (Schedule) 3023
- Mobile
- Cute 2D dot matrix graphics, stirring up nostalgia
- Manual Play with horizontal scrolling action and console-style game

Bora Battle



- Hyper Casual
- Metabora + Neptune + Mobrix
- Global(excl. KR/CN/SG)
- (Schedule) 2Q23
- BORA/Google Play Store, App Store D/L
- Arcade game of 6-10 hyper casual games
- Battle with players and earn rewards by winning

Game Value Chain

XL Games , Lionheart Studio

5 New Titles (FY23)

Diverse genres and differentiated game characteristics

Global Expansion

Targets to release every game globally

1) Key indices as of 4Q22



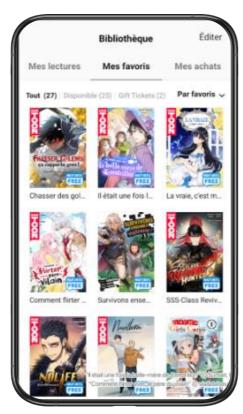
Strengthen Growth Momentum via Global IP Competitiveness



No.1 Digital Comic App

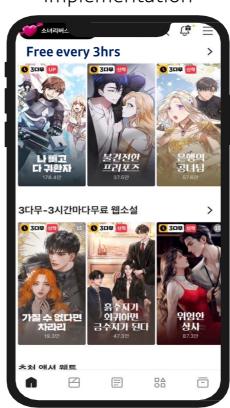


2022.03 Piccoma France Launch

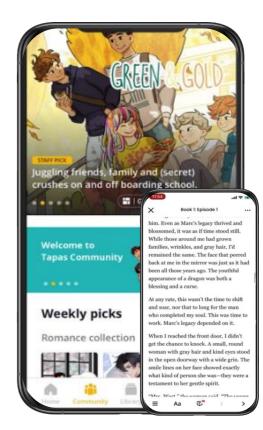


Kakao Entertainment

'Free after 3 hours' Implementation



2H22 Tapas · Radish Merger



50%+

FY22 Piccoma Digital Comic App M/S #3

Top grossing app in Japan * incl. games W1.4tn

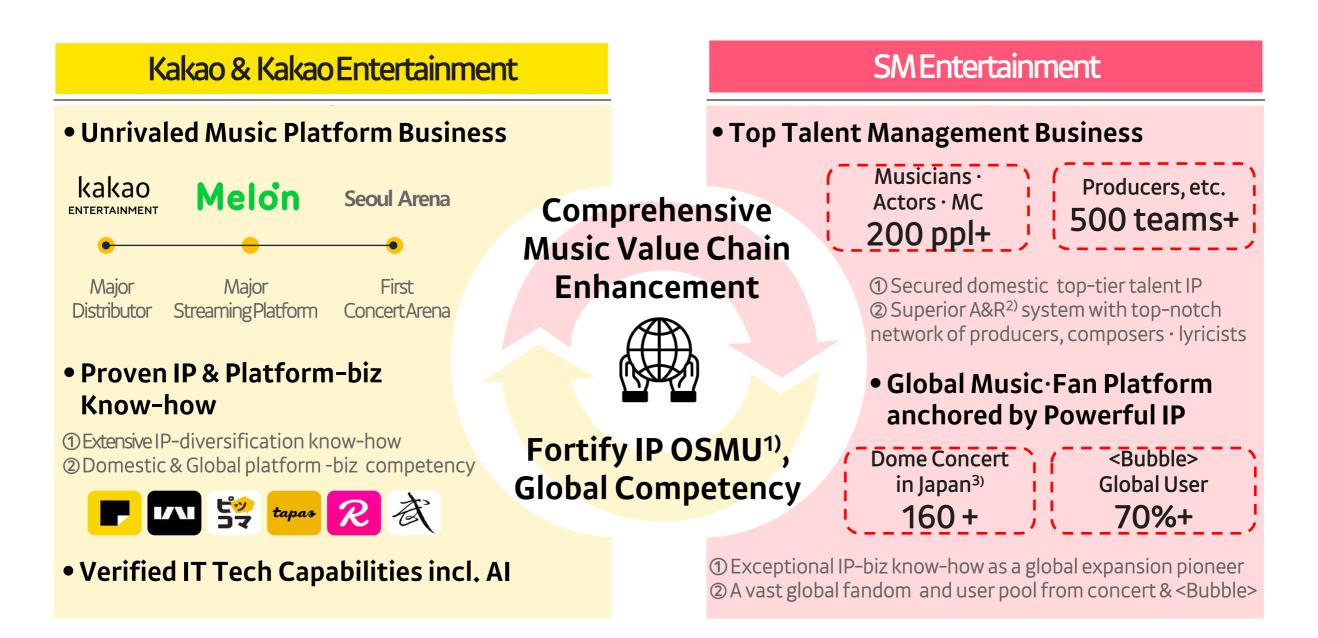
FY22 Piccoma / Ent. Platform GMV 10,000 +

Kakao Entertainment Original IP

1) Key indices as of 4Q22

Kakao · SM Entertainment Synergy

Create Synergy and Elevate Entertainment Business to the Next Level

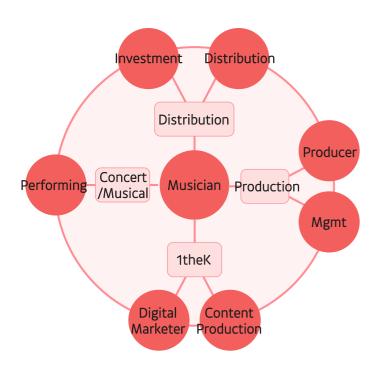


Targeting 30% Global Revenue Share by 2025
(Kakao consolidated FS basis)

Global Expansion of In-house Artist, Backed by Solid Growth from Melon

Stable Music Value-chain

Internalize Value-chain from Investment-Distribution-Production



No.1 Domestic Music Platform

Dominant Traffic based on Largest Music Content Holder





Multi-label System

Global Expansion via In-house Artists











No.1

K-pop Music Distribution

5M

Melon Paying Subscribers

5+/50+

Labels/ Musicians

#3

IVE, K-pop girl group to surpass 1.5M album sales

1) Key indices as of 4Q22





Story

Music

Media

Enhance Content Portfolio through Production Competency

Content Production Capability

Original Content Production by Prominent Creators and Artists

Virtuous Cycle of Content Value Chain

Original Story IP-based One-step Content Production Cycle (Story-Media-Music)

Content Portfolio Expansion

FY22 20 Original Titles Enhance Global Presence in Content Production

Talent Pool

Competitive Casting Power

Production

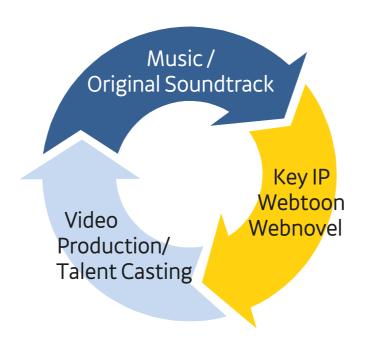
Drama Movie Entertainment FY23 10+ titles will be released incl. <Gyeongseong Creature>, <The Worst of Evil>

Story IP K

Original IPs from Entertainment and Piccoma

Key Creator

Top-notch Producers with Expertise







150+

Top-tier actors/actresses

150+

Top-notch content creators

Flywheel Effect

IP life-cycle expansion

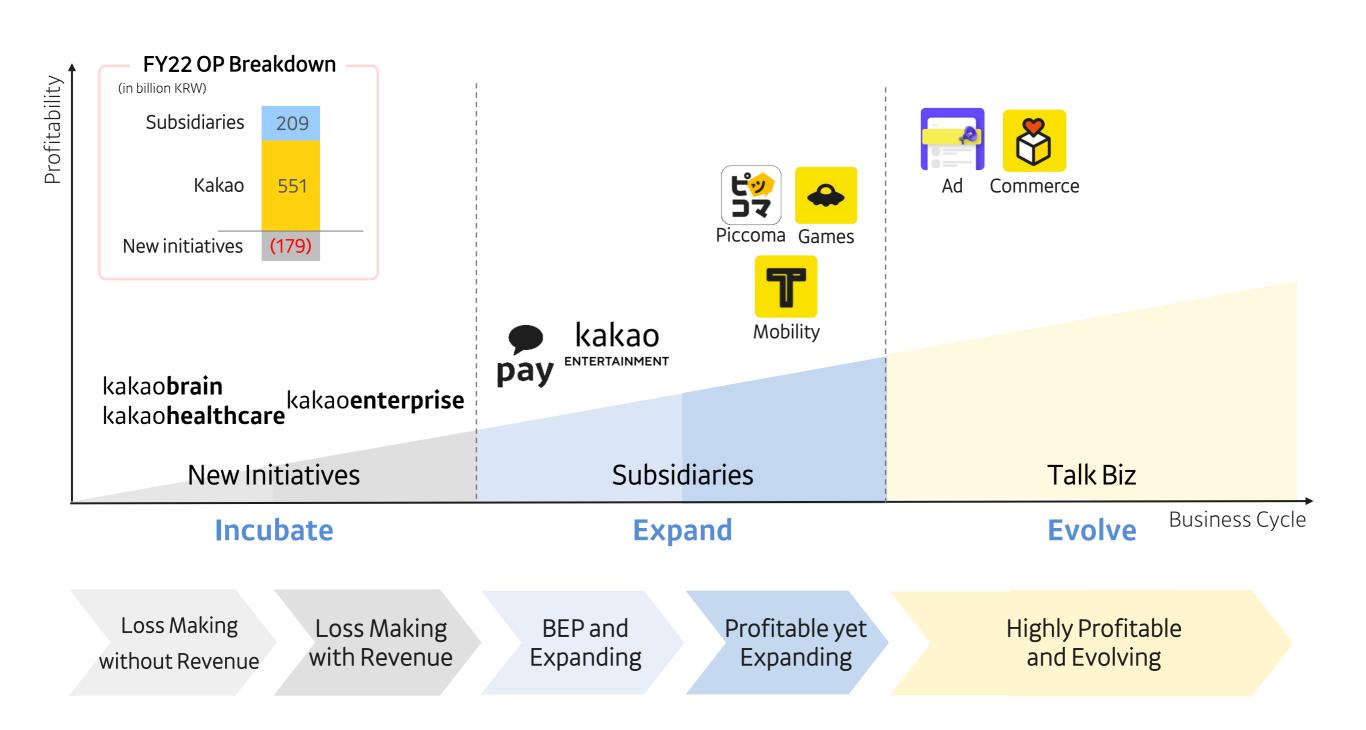
30+ titles

FY23 original production line-ups

1) Key indices as of 4Q22

Business Cycle

Margin Expansion via Core Business and New Initiatives



Company Overview

Platform Business

Content Business

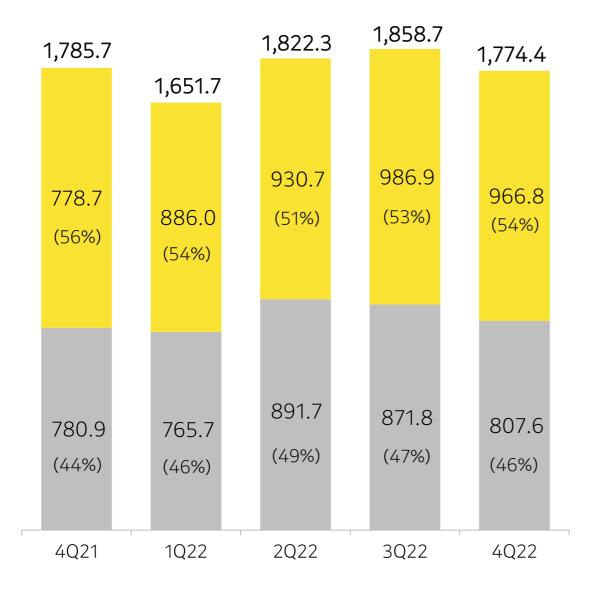
Financial Overview

Revenue

Q4 Revenue YoY -0.6% / QoQ -5%

Mix - Platform 54%: Content 46%



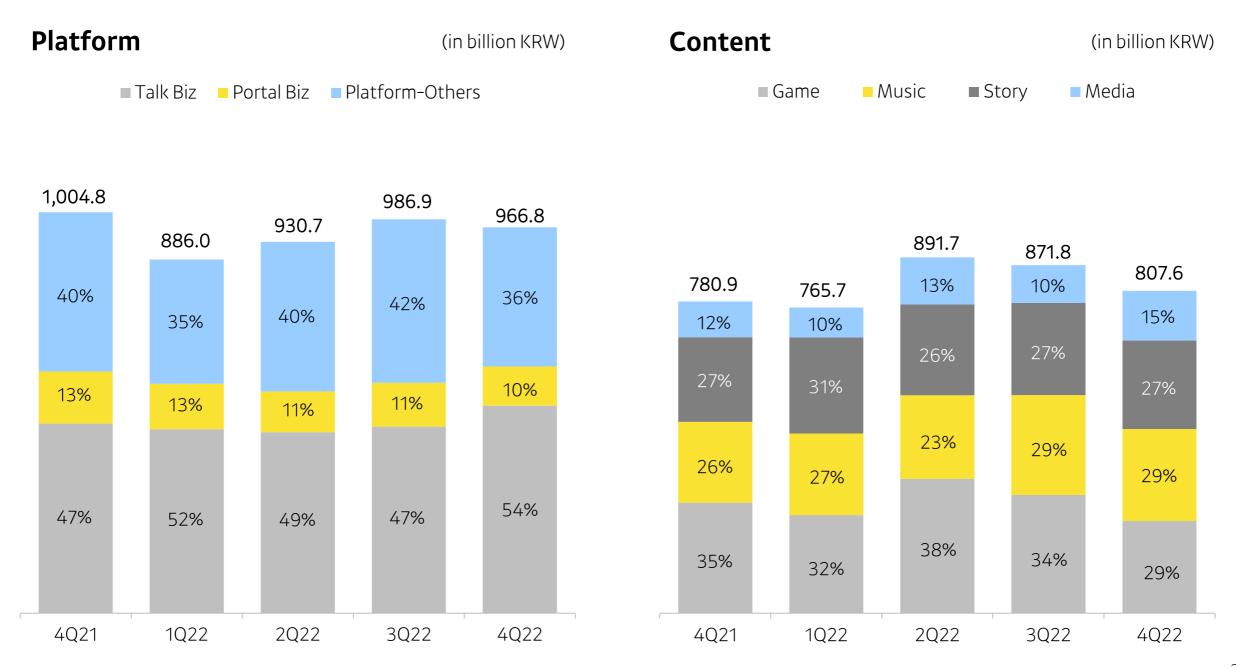


Revenue Breakdown						
		Advertising - Bizboard, Talk Channel, Emoticon				
	Talk Biz	Commerce - Gift, Store, Makers, Kakao Friends Online				
Platform	Portal Biz	Daum PC / Mobile Kakao Story / Style / Page Other Subsidiaries' Ad				
	Platform- Others	Mobility, Pay, Enterprise, Blockchain, Other Subsidiaries, Kakao Friends- Others				
	Game	Mobile, PC, Other				
	Music	Melon, Digital Music Distribution, Album Distribution, Music Production				
Content		Entertainment				
	Story	Piccoma				
	Media	Video Production, Talent Agency				

Platform / Content

Platform YoY -4% / QoQ -2%

Content YoY +3% / QoQ -7%



Platform | Talk Biz | Portal Biz | Platform-Others

Talk Biz YoY +9% / QoQ +11%

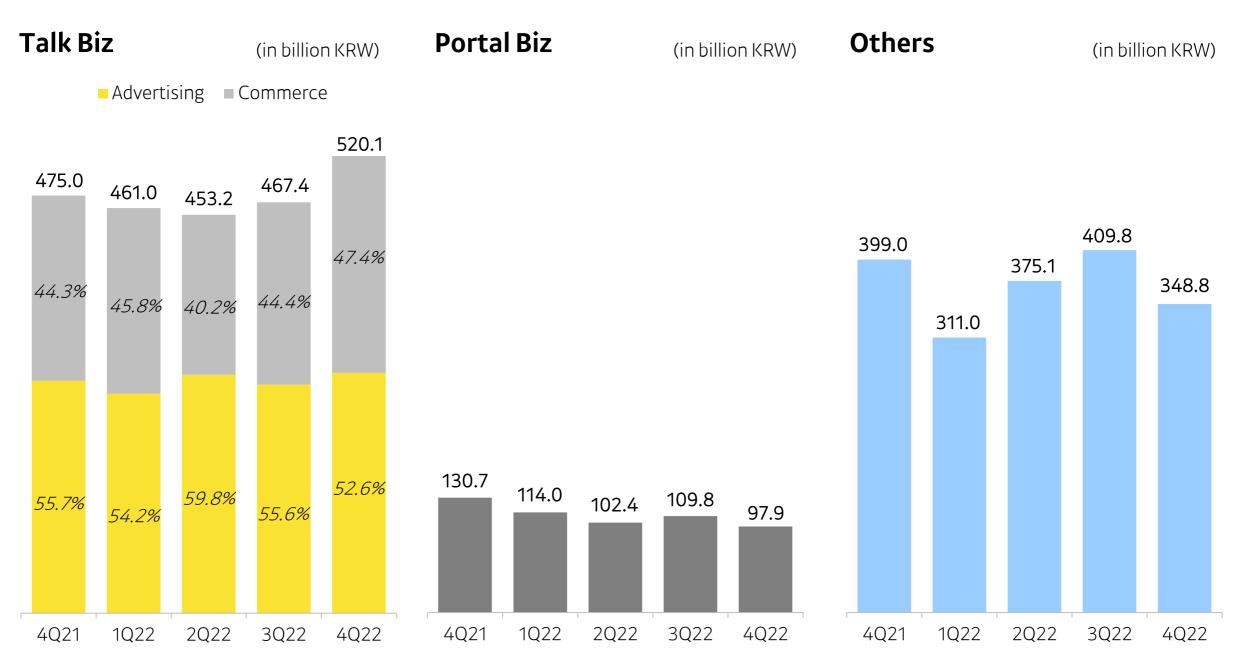
Portal Biz YoY -25% / QoQ -11%

Others YoY -13% / QoQ -15%

Solid Growth of Talk Channel and Talk Gift (1P and Delivered Gift)

Deconsolidation of Subsidiaries and Decrease in Portal Ad Revenue

Change in Accounting Method of Kakao Pay and High Base Effect of Cloud Revenue



Content | Game Music

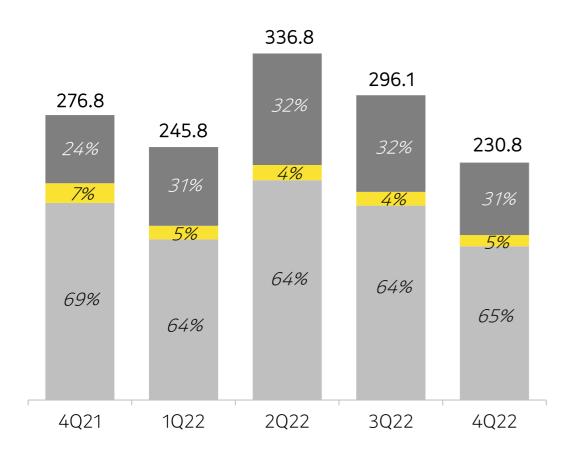
Game YoY -17% / QoQ -22%

Music YoY +14% / QoQ -8%

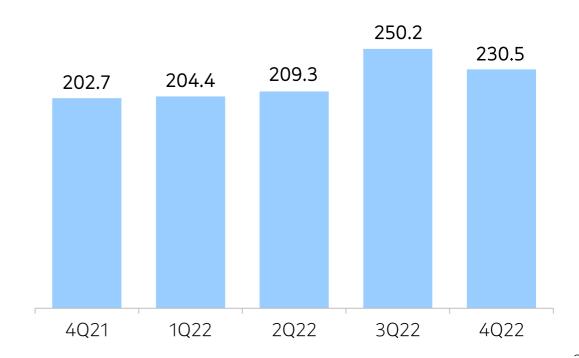
Delay in Launch of New Game Titles and Low Seasonality of Non-Game Business

YoY Increase in Album Release and Concert Sales of In-house Artists





■ Mobile ■ PC ■ Other



Content | **Story** Media

Story YoY +5% / QoQ -4%

└ Entertainment +1% (y) / -6% (q), Piccoma +8% (y) / -3% (q)

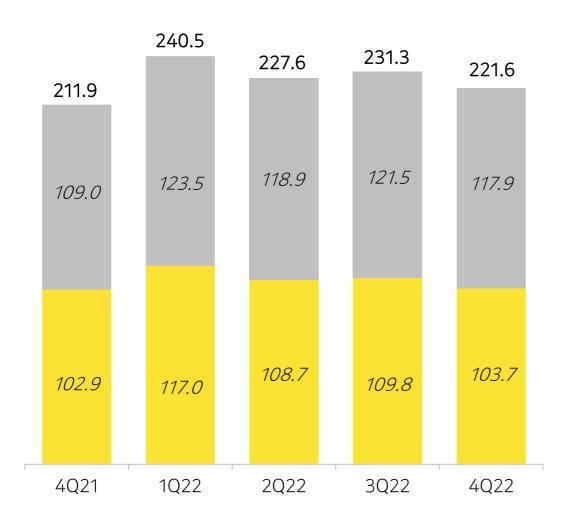
■ Entertainment ■ Piccoma¹⁾

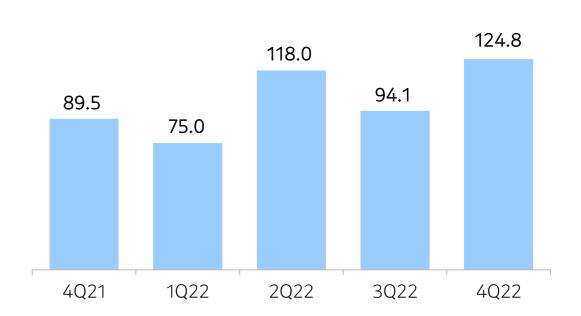
Media YoY +39% / QoQ +33%

Entertainment - YoY Increase in IP Distribution Revenue Piccoma - Excluding FX Effect +11% (y), -3% (q)

Expansion of Production Line-up

Story (in billion KRW) Media (in billion KRW)





Earnings Summary - 2022 Q4

	4021	2022	4022	Cha	nge
	4Q21	3Q22	4Q22	YoY	QoQ
Total Revenue	1,785.7	1,858.7	1,774.4	-0.6%	-5%
Platform	1,004.8	986.9	966.8	-4%	-2%
Talk Biz	475.0	467.4	520.1	9%	11%
Portal Biz	130.7	109.8	97.9	-25%	-11%
Platform - Others	399.0	409.8	348.8	-13%	-15%
Content	780.9	871.8	807.6	3%	-7%
Game	276.8	296.1	230.8	-17%	-22%
Music	202.7	250.2	230.5	14%	-8%
Story	211.9	231.3	221.6	5%	-4%
Media	89.5	94.1	124.8	39%	33%
Operating Expenses	1,679.1	1,708.4	1,674.0	-0.3%	-2%
Operating Profit	106.6	150.3	100.4	-6%	-33%
Margin (%)	6.0%	8.1%	5.7%	-0.3%pt	-2.4%pt
Net Profit	224.1	137.2	-539.3	turn to loss	turn to loss
Controlling Interests	76.8	106.3	-196.9	turn to loss	turn to loss
Non-controlling Interests	147.2	30.8	-342.4	turn to loss	turn to loss

Earnings Summary - 2022 Annual

	2020	2021	2022	YoY
Total Revenue	4,156.8	6,136.7	7,107.1	16%
Platform	2,247.9	3,240.8	3,770.4	16%
Talk Biz	1,149.0	1,643.9	1,901.7	16%
Portal Biz	478.0	492.5	424.1	-14%
Platform - Others	621.0	1,104.4	1,444.6	31%
Content	1,908.9	2,895.9	3,336.8	15%
Game	495.5	998.8	1,109.5	11%
Music	705.3	772.5	894.4	16%
Story	528.0	791.7	920.9	16%
Media	180.1	332.9	412.0	24%
Operating Expenses	3,701.0	5,541.8	6,526.7	18%
Operating Profit	455.9	594.9	580.5	-2%
Margin (%)	11.0%	9.7%	8.2%	-1.5%pt
Net Profit	173.4	1,646.2	1,021.2	-38%
Controlling Interests	155.6	1,392.2	1,280.2	-8%
Non-controlling Interests	17.7	254.0	-258.9	turn to loss

Operating Expenses - 2022 Q4

	4Q21	3Q22	4Q22	Cha	nge
	4021	JQZZ	+ Q22	YoY	QoQ
Operating Expenses	1,679.1	1,708.4	1,674.0	-0.3%	-2%
Labor Cost	515.8	433.3	407.6	-21%	-6%
Cost of Revenue	648.2	711.4	705.1	9%	-1%
Outsourcing / Infrastructure	233.8	238.4	246.0	5%	3%
Marketing Expense	128.8	112.0	108.4	-16%	-3%
Depreciation and Amortization Cost	119.8	153.0	162.3	35%	6%
Misc.	32.8	60.4	44.5	36%	-26%

Operating Expenses - 2022 Annual

	2020	2021	2022	YoY
Operating Expenses	3,701.0	5,541.8	6,526.7	18%
Labor Cost	920.2	1,416.9	1,687.1	19%
Cost of Revenue	1,746.4	2,477.3	2,655.7	7%
Outsourcing / Infrastructure	457.7	741.0	924.8	25%
Marketing Expense	232.3	435.2	485.3	12%
Depreciation and Amortization Cost	265.3	366.8	581.7	59%
Misc.	79.1	104.6	192.1	84%

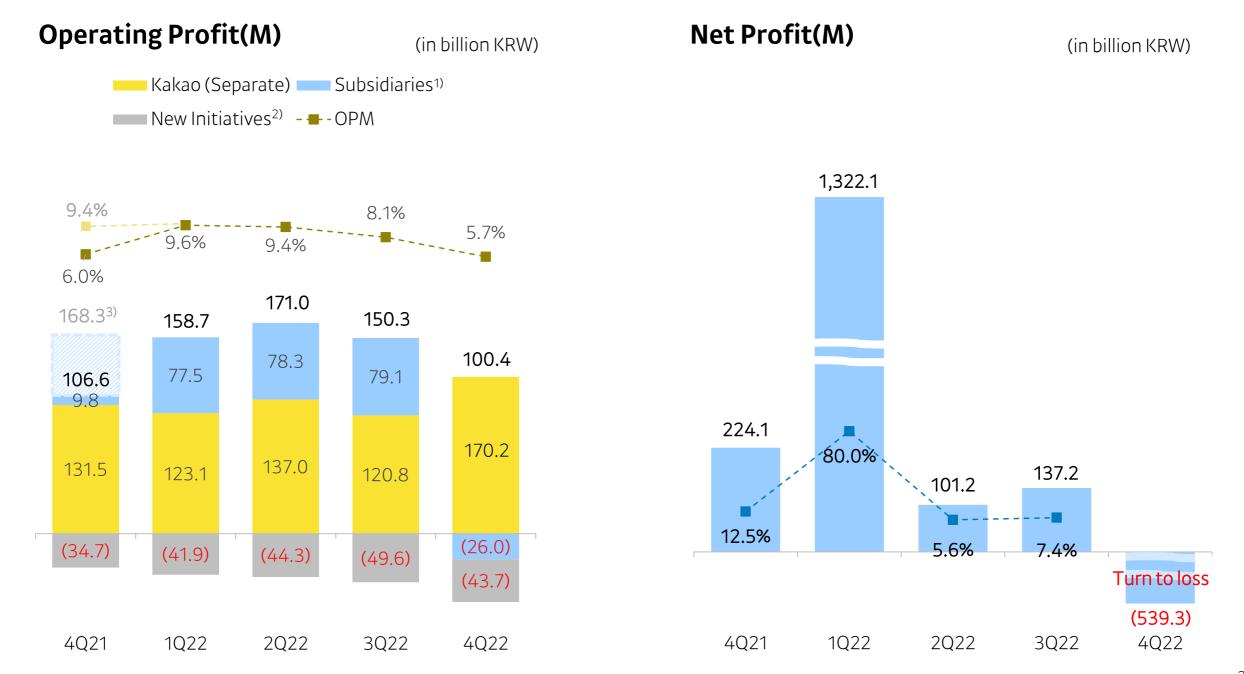
Profits

Operating Profit YoY -6% / QoQ -33%

Net Profit YoY turn to loss / QoQ turn to loss

Impact of Service Outage,
Profit Loss from New Initiatives & Subsidiaries

Impairment of Goodwill of Subsidiaries (W690B), Decrease in Valuation of Investment Stocks



¹⁾ Subsidiaries: All business segment excluding Kakao & New Initiatives

²⁾ New Initiatives : Kakao Enterprise, Kakao Brain, Kakao Healthcare 4) Subsidiaries includes internal transaction

CapEx / Employees

CapEx YoY +81% / QoQ -0.5%

Employees YoY +2,341 / QoQ +595

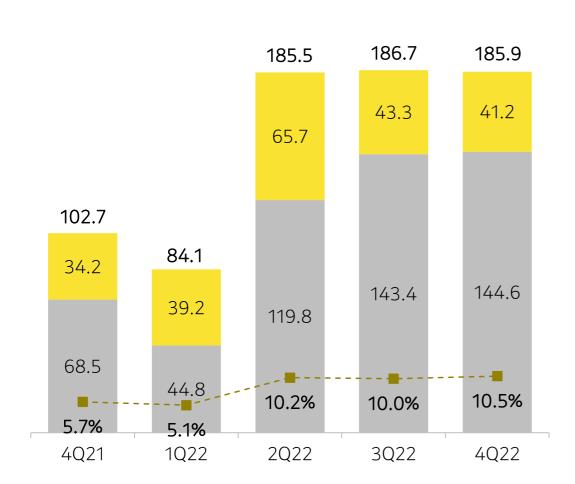
Investment in IDC and Content

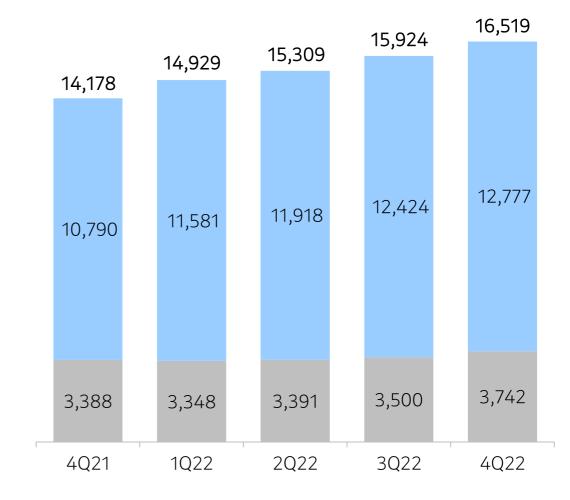
Kakao - Increased Headcount due to New Recruitment and Business Expansion of New Initiatives

Maintain Conservative Hiring in all Areas including Global Business

CapEx (in billion KRW) Employees (# of people)







Kakao Subsidiaries

- 1) CapEx is based on the cash outflow for new acquisition of tangible and intangible assets.
- 2) Capex for previous quarters has also been changed.
- 3) 4Q22 CapEx is based on consolidated K-IFRS that have not been audited and may subject to change

Financial Statements Summary - Consolidated

Income Statement					
(in billion KRW)	4Q21	1Q22	2Q22	3Q22	4Q22
Total Revenue	1,785.7	1,651.7	1,822.3	1,858.7	1,774.4
Platform	1,004.8	886.0	930.7	986.9	966.8
Talk Biz	475.0	461.0	453.2	467.4	520.1
Portal Biz	130.7	114.0	102.4	109.8	97.9
New Biz	399.0	311.0	375.1	409.8	348.8
Content	780.9	765.7	891.7	871.8	807.6
Game	211.9	240.5	227.6	231.3	221.6
Music	276.8	245.8	336.8	296.1	230.8
Story	89.5	75.0	118.0	94.1	124.8
Media	202.7	204.4	209.3	250.2	230.5
Operating Expenses	1,679.1	1,493.0	1,651.3	1,708.4	1,674.0
Labor Cost	515.8	420.0	426.2	433.3	407.6
Cost of Revenue	648.2	584.4	654.8	711.4	705.1
Outsourcing / Infrastructure	233.8	204.6	235.8	238.4	246.0
Marketing Expense	128.8	114.6	150.3	112.0	108.4
Depreciation and Amortization Cost	119.8	130.8	135.6	153.0	162.3
Misc.	32.7	38.6	48.6	60.3	44.6
Operating Profit	106.6	158.7	171.0	150.3	100.4
Margin (%)	6.0%	9.6%	9.4%	8.1%	5.7%
Other Non-Operating Income	813.4	1,665.3	138.6	133.6	75.9
Other Non-Operating Expenses	360.7	48.4	34.4	35.7	1,163.6
Financial Income	67.7	68.5	69.8	63.4	128.4
Financial Expenses	90.6	94.7	73.3	67.1	8.5
Equity-method gain	63.1	45.4	10.0	23.7	20.7
Equity-method loss	46.0	35.2	45.1	31.5	42.1
Profit before Income Tax	553.5	1,759.6	236.5	236.7	(888.7)
Income Tax	329.4	437.5	135.3	99.5	(349.4)
Net Profit	224.1	1,322.1	101.2	137.2	(539.3)
Controlling Interests	76.8	1,303.1	67.6	106.3	(196.9)
Non-controlling Interests	147.2	19.0	33.6	30.8	(342.4)
EBITDAR	225.4	288.5	306.1	301.8	255.2
Adjusted EBITDAR 1)	298.7	332.0	345.5	335.2	297.4

Statement of Financial P	ocition		
(in billion KRW)	2020.12.31	2021.12.31	2022.12.31
Current Assets	4,462.9	8,102.2	7,773.4
Cash and Cash Equivalents	2,877.5	5,231.5	4,794.3
S-T Financial Instruments	694.1	1,573.6	1,210.2
Account Receivable	247.4	398.1	441.2
Other Current Financial Assets	225.1	319.1	360.4
Other Current Assets	418.8	579.9	967.3
Non-Current Assets	6,987.4	13,712.0	14,433.7
Investments in Associates and Joint Ventures	1,504.4	3,215.8	2,660.0
, Tangible Assets	430.7	554.9	874.1
Intangible Assets	3,351.6	6,347.8	6,023.2
Other Non-current Assets	1,700.7	3,593.5	4,876.4
Finance Assets	503.6	965.4	756.8
Total Assets	11,954.0	22,779.6	22,963.9
Current Liabilities	2,929.6	5,630.3	5,126.3
Account Payable and Other payable	836.0	1,231.0	1,353.4
Short-term Borrowings	188.4	1,258.8	1,096.9
Income Tax Payable	112.1	188.9	157.6
Other Current Liabilities	1,793.1	2,951.6	2,518.4
Non-Current Liabilities	1,166.1	2,885.1	3,901.7
Non-Current Finance Lease Obligations	273.3	1,318.2	1,647.7
Deferred Income Tax Liabilities	249.0	756.8	736.4
Other Non-Current Liabilities	643.8	810.1	1,517.6
Finance Assets	430.6	674.2	439.4
Total Liabilities	4,526.2	9,189.6	9,467.3
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Paid-in Capital Capital Surplus	44.3 5,833.1	44.6 7,781.2	44.6 8,132.0
Other Accumulated Earnings	18.6	7,761.2	41.0
Accumulated Other			
Comprehensive Income	86.6	371.8	(1,254.1)
Retained Earnings	316.3	1,709.6	2,973.6
Minority Interest	1,128.8	3,605.6	3,559.5
Total Equity	7,427.7	13,590.0	13,496.6
Total Liabilities & Equity	11,954.0	22,779.6	22,963.9

¹⁾ Adjusted EBITDAR: included equity compensation expense

Financial Statements Summary - Parent

Income Statement					
(in billion KRW)	4Q21	1Q22	2Q22	3Q22	4Q22
Total Revenue	652.3	596.2	596.4	613.4	650.5
Operating Expenses	520.8	473.1	459.4	492.7	480.3
Labor Cost	156.6	143.5	129.0	128.6	97.4
Cost of Revenue	234.6	197.5	190.2	209.9	237.5
Outsourcing / Infrastructure	66.2	64.2	64.5	67.5	73.8
Marketing Expense	6.9	4.2	5.4	7.6	9.7
Depreciation and Amortization Cost	46.3	50.9	53.7	61.8	60.2
Misc.	10.2	12.8	16.6	17.3	1.7
Operating Profit	131.5	123.1	137.0	120.8	170.2
Margin (%)	20.2%	20.6%	23.0%	19.7%	26.2%
Other Non-Operating Income	7.0	1,405.8	6.7	4.2	18.5
Other Non-Operating Expenses	49.9	25.5	2.4	10.4	95.5
Financial Income	123.3	45.5	43.0	39.4	35.2
Financial Expenses	8.5	21.7	47.9	43.8	27.7
Profit before Income Tax	203.5	1,527.2	136.5	110.2	100.7
Income Tax	94.1	382.8	30.2	33.3	(183.6)
Net Profit	109.4	1,144.4	106.2	76.9	284.3
EBITDAR	177.7	173.7	190.9	181.2	230.3
Adjusted EBITDAR 1)	222.3	199.9	213.2	198.3	247.8

Statement of Financial (in billion KRW)	2020.12.31	2021.12.31	2022.12.31
Current Assets	1,782.4	2,418.0	2,334.6
Cash and Cash Equivalents	1,356.9	1,478.7	1,248.8
S-T Financial Instruments	65.5	255.4	211.0
Account Receivable	120.5	152.2	139.3
Other Current Assets	239.5	531.7	735.5
Non-Current Assets	5,563.1	7,606.7	8,456.2
Investments in Associates, Subsidiaries and Joint Ventures	2,393.4	3,547.8	4,751.5
Tangible Assets	272.1	312.6	500.5
Intangible Assets	2,106.2	1,573.6	1,608.6
Other Non-current Assets	791.4	2,172.7	1,595.6
Total Assets	7,345.5	10,024.7	10,790.7
Current Liabilities	1,421.6	2,299.1	2,188.5
Account Payable and Other payable	1,035.7	493.5	551.0
Short-term Borrowings	58.0	342.2	28.7
Income Tax Payable	49.8	55.5	74.9
Other Current Liabilities	278.1	1,407.9	1,533.9
Non-Current Liabilities	598.5	1,171.3	1,516.7
Non-Current Finance Lease Obligations	121.9	1,076.1	1,306.4
Deferred Income Tax Liabilities	108.2	-	97.1
Other Non-Current Liabilities	368.4	95.2	113.2
Total Liabilities	2,020.1	3,470.4	3,705.1
Daid in Capital	442	/ / C	/./. C
Paid-in Capital Capital Surplus	44.3 4,986.9	44.6 5,489.2	44.6 5,636.7
Other Accumulated Earnings	4,960.9	5,469.2 77.1	5,636.7 41.0
Accumulated Other			
Comprehensive Income	66.5	240.5	11.1
Retained Earnings	209.1	702.8	1,352.2
Total Equity	5,325.4	6,554.2	7,085.6
Total Liabilities & Equity	7,345.5	10,024.7	10,790.7

¹⁾ Adjusted EBITDAR: included equity compensation expense

Thank You

