Kakao

Company Presentation May 2024



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Company Overview



Korea's mobile communication leader with the undisputed dominant messenger app Kakao Talk

48 mm domestic MAU vs. 52 mm population in Korea (93% penetration)



Multiple revenue streams across platform and content business, capturing the full range of everyday mobile activities

Communication, e-commerce, payment & banking, ride-hailing, music streaming, webtoon, etc.



Total package portfolio across corporate growth cycle

Early-stage growth (AI, healthcare, cloud and VC Investments) to self-sustaining growth (mobility, entertainment, and game) and profitable growth (Kakao Talk's advertising and commerce)

Platform Businesses CONNECTED SERVICES BACKBONE 66.0%(1) 57.3%(1) kakao kakao**mobility** ENTERTAINMENT ride-hailing & other mobility Advertising 91.1%(1) Commerce kakaopiccoma 46.4%(1) kakaopay 85~100%⁽¹⁾ payments & tech-fin 40.3%⁽¹⁾ SM ENTERTAINMENT **NEW INITIATIVES** 27.2%⁽¹⁾ (Associate) kakaobrain Al 40.8%⁽¹⁾ kakao**bank** kakaoenterprise B2B / cloud kakaogames internet banking kakaohealthcare healthcare

Content Businesses

Note: (1) Percentage figures indicate Kakao Corp's ownership stake in subsidiaries; all entities are consolidated subsidiaries but for Kakaobank (equity method accounting).

REINVENTING

Redefining Kakao Talk and its Business Model

- Ongoing transition from a messenger app to a comprehensive communication service platform
- Ramp-up and monetization of new tabs, expansion of user base and ad inventory,
 insulating the e-commerce business from domestic competitors and the value-for-money Chinese platforms

REALIGNING

More Focused Resource Allocation and Business Portfolio Optimization

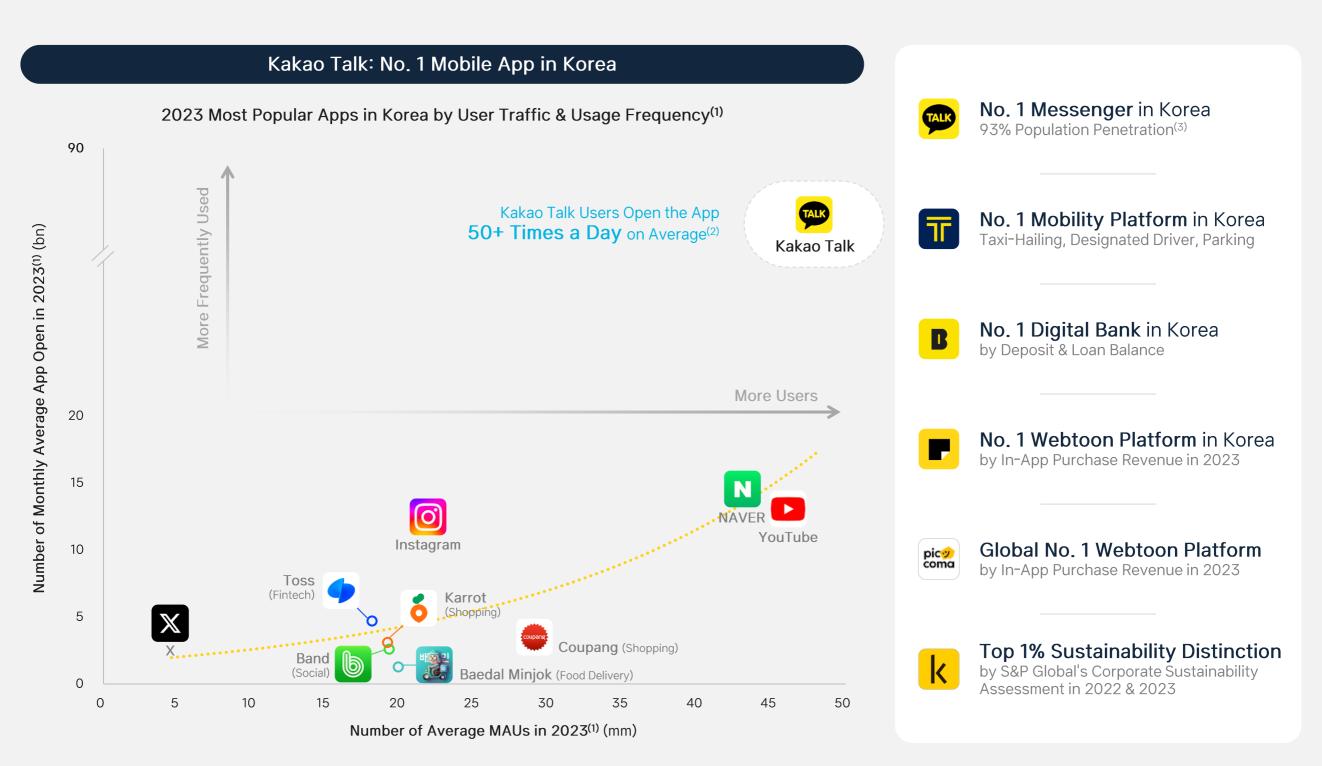
- Ploughing the growing profits back into major Al initiatives and key capex projects to drive growth
- Streamlining the group structure to channel key resources to more promising areas and reduce holdco discount

RECALIBRATING

Better Financial Discipline and Improved Transparency

- New management's rigorous focus on financial discipline to drive profitability amid higher interest environment
- Key divisions delivering profit upside with new initiatives narrowing losses
- Transition to a more conservative and transparent accounting practice

Undisputed Market Leader in Korea's Mobile Space

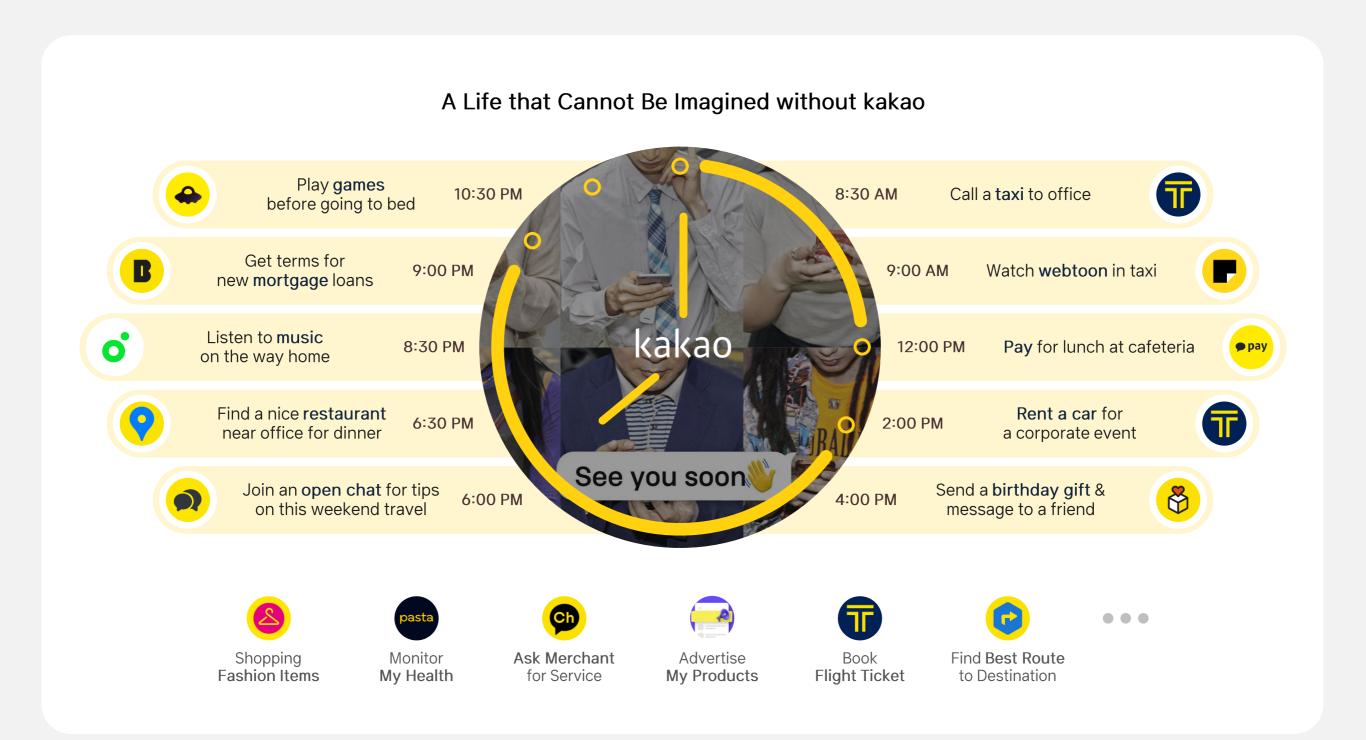


Source: Company Information, Wiseapp Retail Goods, Korea's Fair Trade Commission, Sensor Tower, Mobile Index.

Note: (1) Based on mobile app user data in January – November 2023 for Android and iOS, except for X (MAU as of 1H 2023 as compiled by Mobile Index). (2) Calculated as [avg. monthly app launch by MAUs] / [avg. 5] number of MAUs] / 30 days based on the data from Wiseapp Retail Goods. (3) Based on annual average MAUs in 2023 and the number of total population in Korea as of April 2024.



Making Every Korean's Daily Lives Better



Solid Growth and Profitability Built on Unique, Differentiated Competitive Moat

Advertising



Advertising Inventory backed by Unique Traffic Base of No. 1 Messenger App



E-Commerce

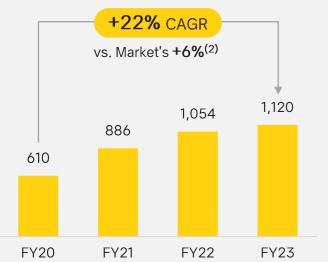


E-Commerce Platform with Unique Business **Model of Gifting**





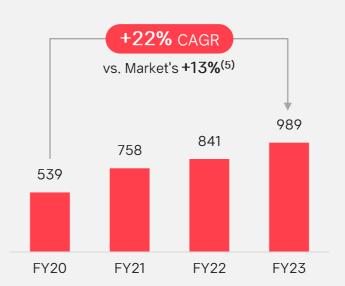
Kakao Talk's Advertising Revenue Growth (KRW bn)



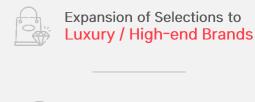
Key Growth Initiatives



Kakao's E-Commerce Revenue Growth (KRW bn)



Key Growth Initiatives







Source: Korea Broadcast Advertising Corporation (KOBACO), Korea Statistical Information Service (KOSIS), Company Filings.

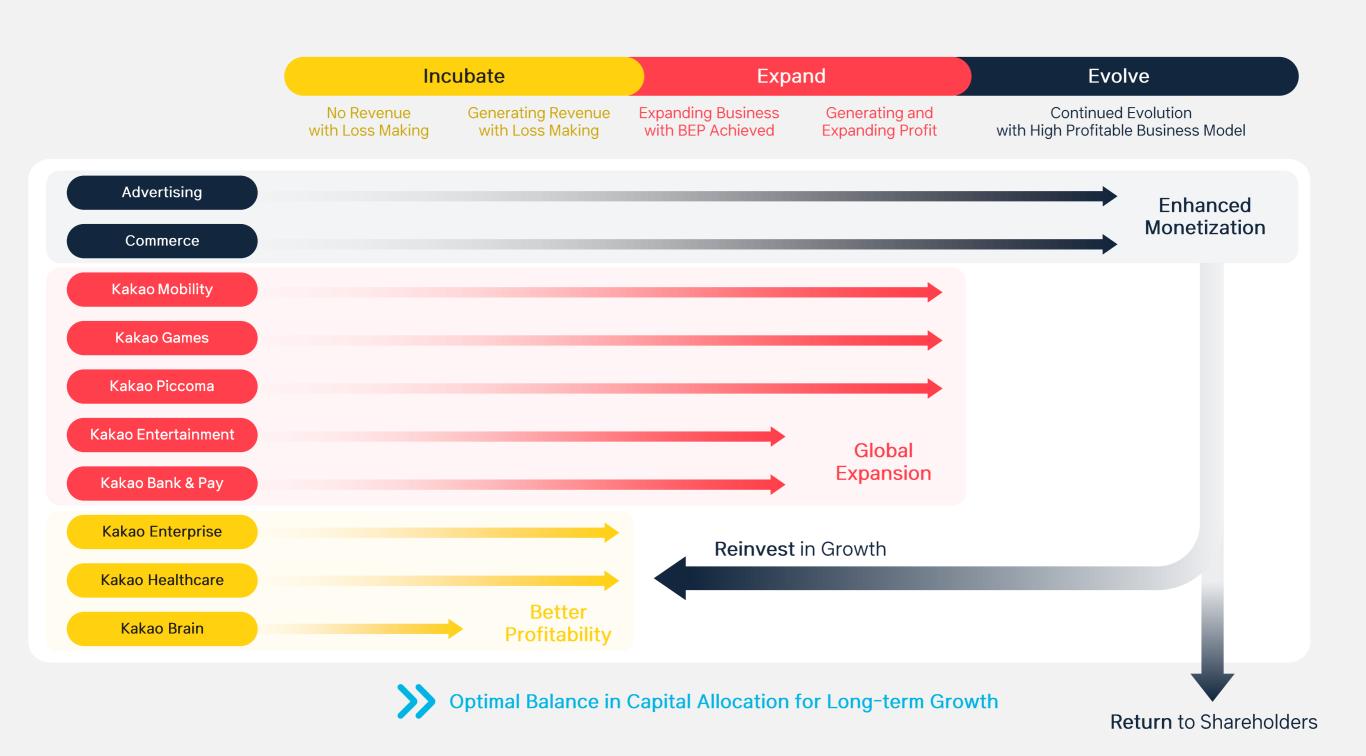
Note: All revenue figures are before restatement as per the recent changes in accounting policy for the purpose of consistent growth comparison.

Leadership Across Key Verticals With Continued Business Model Innovation



Source: Company Information, Korea's Fair Trade Commission, Sensor Tower.

Operating on the Full Range of Growth Cycle



Major Business Updates

1Q24 Results Summary

- 1Q24 revenue grew by 22% YoY to reach KRW 1.99tn, driven by strong ad business and platform subsidiaries
- Consolidated operating margin improved from 4% in 1Q23 to 6% in 1Q24 thanks to continued cost discipline;
 stand-alone margin remained healthy at 21.5%

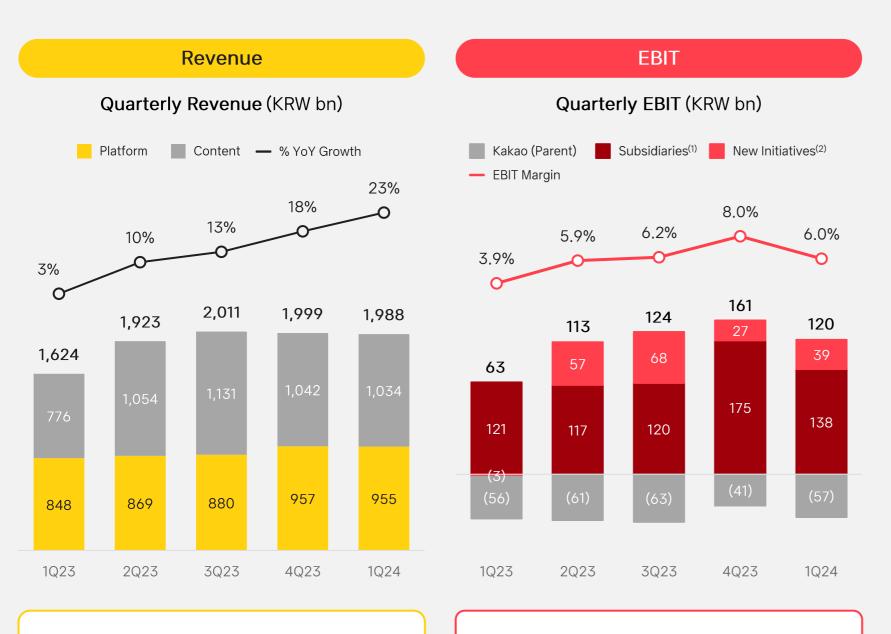
New Management Focus

- Reinventing KakaoTalk by providing users with expanded relationship base and tailored chatting experiences for better monetization
- Optimizing AI investments and pursuing business agility: AI research co (KakaoBrain) to be integrated into Kakao's
 AI service units in June to enable faster and more efficient rollout of user functions or services

FY2024 Guidance and Strategy

- Expect double-digit growth in consolidated revenue and improved operating profit margin vs 2023; Talk Biz aims to outperform the overall industry growth rate
- Focusing on improving messaging experience for better monetization of KakaoTalk, while channeling financial resources
 to growth initiatives like AI to further lock users into KakaoTalk for the longer term

Robust Financial Performance With Continued Transformation



- Overall growth with continued growth of Kakao Talk MAUs and Kakao Talk-native biz.
- Driven by robust performance of advertising (+10% YoY) and commerce (+5% YoY)
- Subsidiaries EBIT turnaround in 2Q23 with continued business development
- New Initiative's narrowing loss with ongoing optimization of operations

1Q24 Highlights



Increased Advertising Revenue

(1Q24 +10 YoY, -9% QoQ) increased demand from advertisers and higher contribution from business messaging



Increased Commerce Revenue

(1Q24 +5% YoY, +5% QoQ) execution of advanced CRM marketing and expansion of premium brands



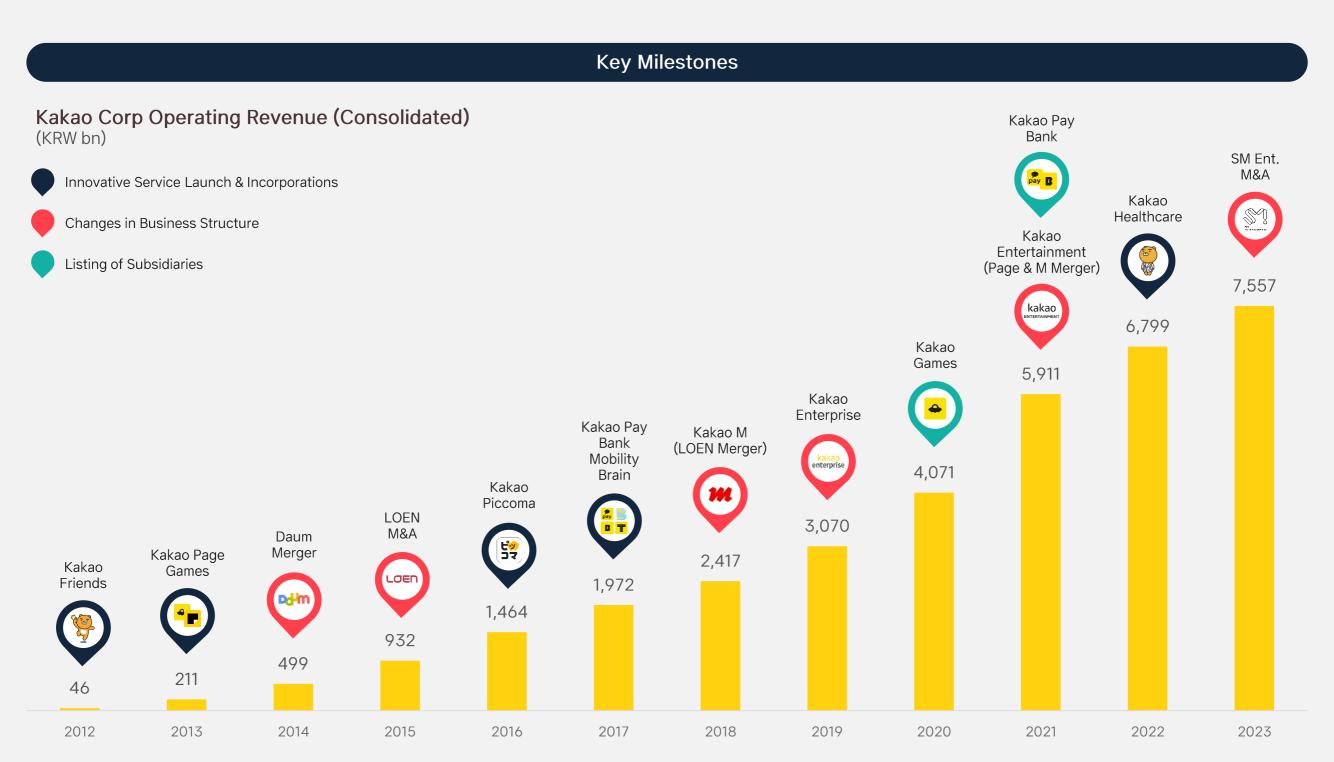
Expanded Profitability

(1Q24 EBIT +92% YoY, -25% QoQ) cost reduction of New Initiatives with continued profit generation from Subsidiaries

Note: (1) All business segments excl. Kakao (Parent) and New Initiatives. (2) Includes Kakao Enterprise, Kakao Brain, and Kakao Healthcare.

Appendix

Phenomenal Growth Trajectory Along With Growing Ecosystem



Note: 2022 / 2023 operating revenue figures are based on those after restatement as per the change in accounting policy.

Kakao's Continued Focus on ESG Initiatives





RE100⁽¹⁾ at Jeju Office



Upcycling Projects⁽²⁾



Green Digital Campaigns⁽³⁾





KRW300 bn Established support fund for SMEs' digital transformation



Tech Campus with universities to nurture technical talents



'Kakao Together'
Fundraising project for causes in need





DAO⁽⁴⁾ Appointment
First IT company to
appoint DAO in Korea



New Committees
Appointment of technology
ethics and ERM committees



CEO KPI
15% of CEO KPI dedicated to ESG related initiatives

ESG Ratings



Rated A (2023)
From MSCI ESG ratings



Grade A (2023) From KCGS ESG ratings



Top 1% (2024)
From S&P Global for sustainability distinction

Dow Jones Sustainability Indices Member (2023) Member of DJSI World, Asia Pacific, and Korea

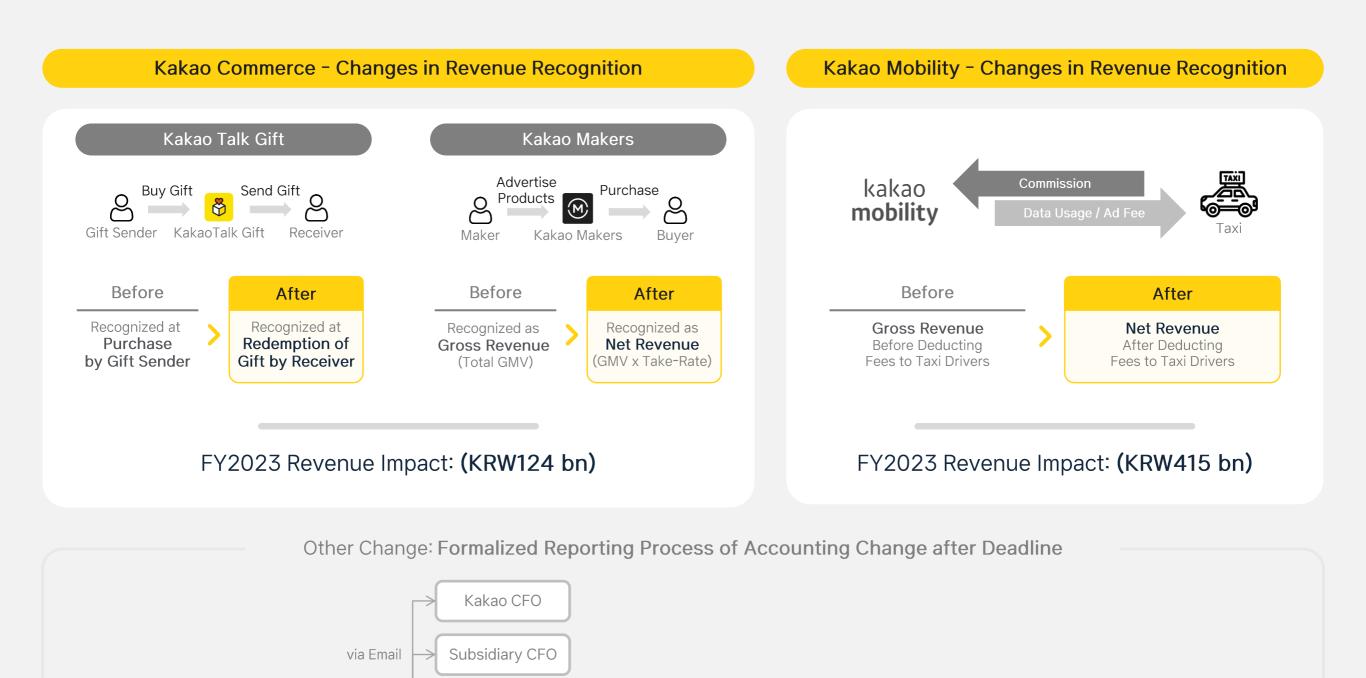
Standardized

Report

Kakao

Accounting

More Conservative Accounting Practice to Enhance Financial Soundness



Consolidated

Finance Group

Kakao CEO

CA Council

Affiliate

Appendix 3. Major Accounting Changes in 2023 (Cont'd)



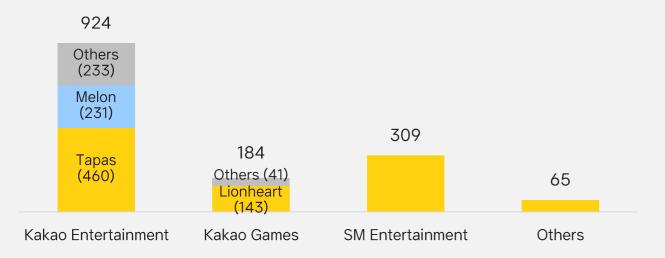
As the result of intangible impairment in Q4 2023, quarterly amortization cost is expected to decrease by KRW10 bn Goodwill impairment of KRW1,483 bn and PPA impairment of KRW314 bn in 4Q23 alone, reflecting recent challenging macro environment



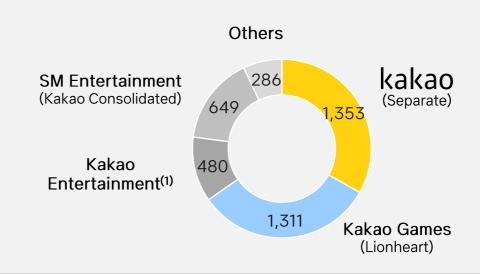
Implementation of more disciplined monitoring and transparent assessments of intangible assets

Regular monitoring on the value of intangible assets, and timely disclosure of the details of any potential impairments

Goodwill Impairment (4Q23, in KRW bn)



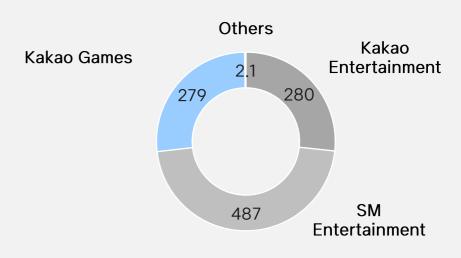
Goodwill Balance (as at end of FY2023, in KRW bn)



PPA Impairment (4Q23, in KRW bn)



PPA Balance (as at end of FY2023, in KRW bn)



Note: (1) Remaining goodwill balance of Melon and Tapas is only KRW4.6 bn and 11.4 bn, respectively.

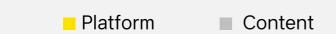
Q1 2024 Earnings Results

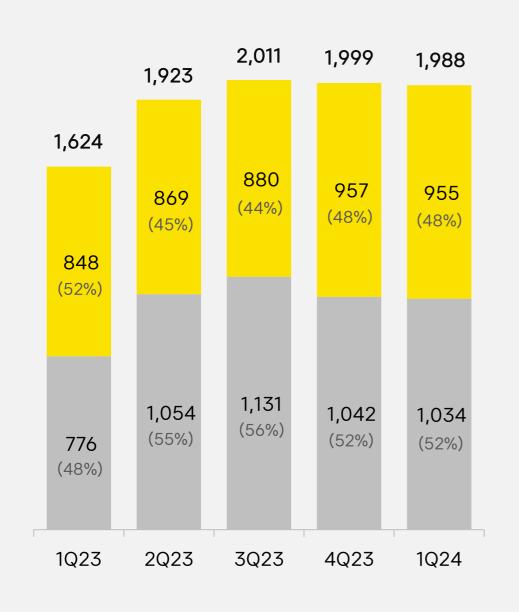
Revenue

Q1 Revenue +22% YoY / -0.5% QoQ

Q1 MIX : Platform 48%, Content 52%

(in bn KRW)





Revenue Breakdown						
		Advertising : Bizboard, Talk Channel, Emoticon				
Dietform	Talk Biz	Commerce : Gift, Store, Makers, Kakao Friends Online				
Platform	Portal Biz	Daum PC / Mobile Kakao Story / Style / Page Other Subsidiaries' Ad				
	Platform- Others	Mobility Pay Enterprise Blockchain Other Subsidiaries Kakao Friends-Others				
	Game	Mobile PC Other				
Content	Music	SM Entertainment Melon Digital Music Distribution Album Distribution Music Production				
		Entertainment				
	Story	Piccoma				
	Media	Video Production Talent Agency				

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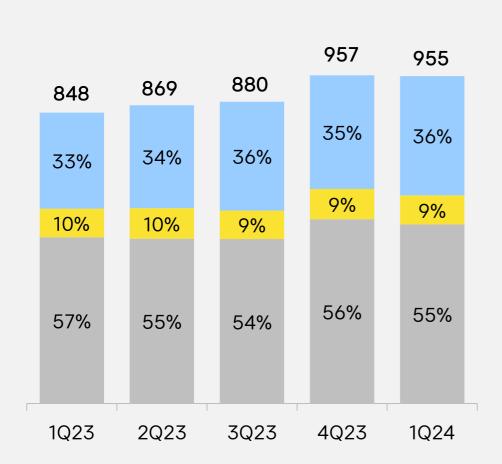
Revenue

Platform

1Q24 +13% YoY, -0.2% QoQ

(in bn KRW)

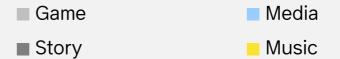
■ Talk Biz ■ Portal Biz ■ Platform-Others



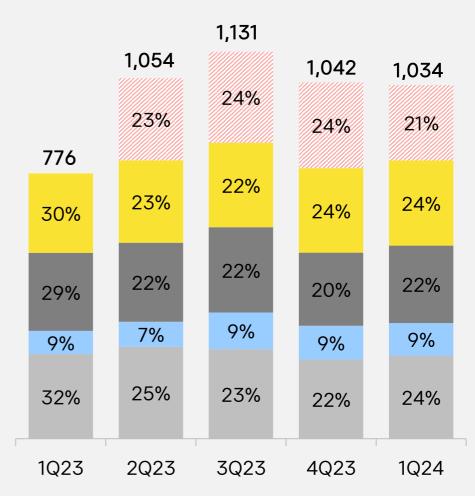
Content

1Q24 +33% YoY, -0.8% QoQ

(in bn KRW)



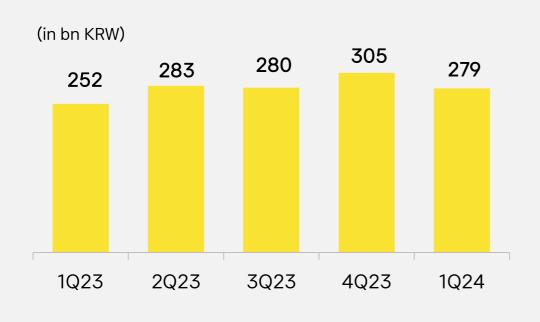
SM Entertainment 1)



1) SM - before consolidation adjustment

Platform | Talk Biz

Advertising

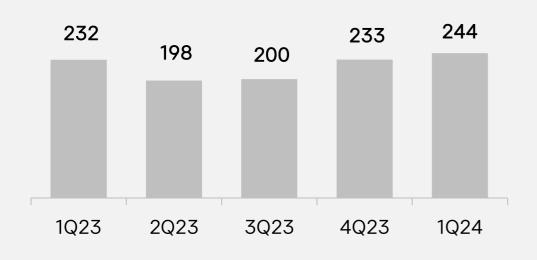


1Q24 +10% YoY, -9% QoQ

- (YoY) ① Business Messaging +14%, Increased demand from financial and commerce sector ②
 Bizboard +11%, Increased user traffic and higher revenue contribution from Friends tab Bizboard CPT
- (QoQ) Low seasonality

Commerce

(in bn KRW)



1Q24 +5% YoY, +5% QoQ

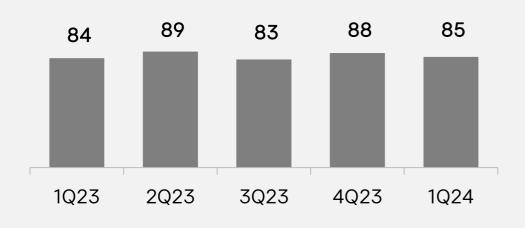
20

- Total Commerce GMV : 2.6 tn KRW(+7% YoY)
- Talk Gift revenue increased by +6% YoY, non-gift commerce led lower revenue growth rate relative to GMV growth rate
- (YoY) ① Premium gift ② Advanced CRM marketing
- (QoQ) Maximizing peak seasonality with gift reservation

Platform | Portal, Others

Portal Biz

(in bn KRW)

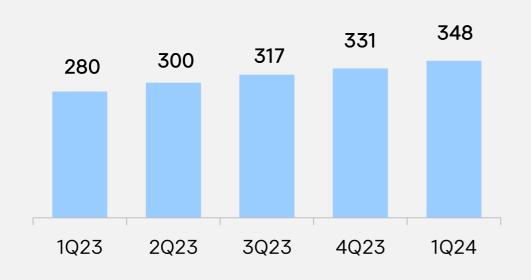


1Q24 +1% YoY, -4% QoQ

- Proactive endeavor on profitability improvement through partnership with global leading ad partners
- Expecting improved user engagement with the launch of short-form video dedicated tab

Platform-Others

(in bn KRW)

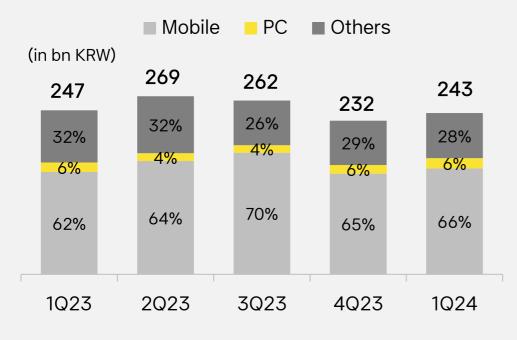


1Q24 +24% YoY, +5% QoQ

- Mobility: Stable growth across all divisions: taxi, designated driver, and parking
- Pay: Record-high TPV of 40.9 tn KRW, +26% YoY
 (YoY) Secured largest payment network in Korea via partnership with Samsung Pay and Zero Pay
 - (QoQ) Strong growth from financial services, achieving record-high quarterly revenue (50 bn)

Content | Game, Music

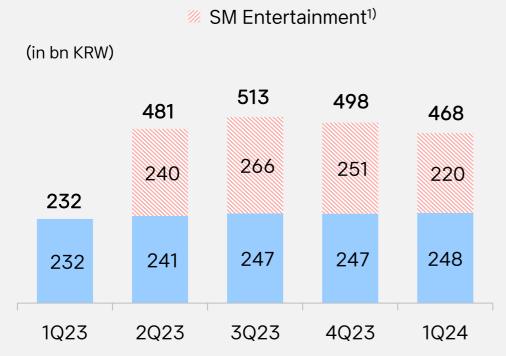
Game



1Q24 -2% YoY, +5% QoQ

- (YoY) Revenue decline of original IPs
- (QoQ) Successful launch of new mobile game 'ROM'

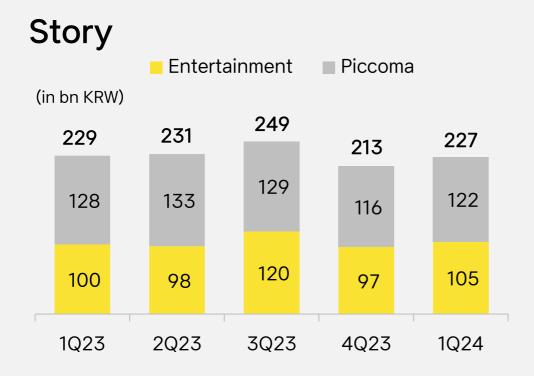
Music



1Q24 +102% YoY, -6% QoQ

(YoY) Impact from the consolidation of SM
 (QoQ) Less concert and album line-ups incl. SM artists

Content | Story, Media



1Q24 -1% YoY, +6% QoQ

Piccoma:

(YoY) Weakness in Yen offsetting increase in GMV
 (QoQ) Virtuous content cycle through IP media production
 (in Yen) GMV +8% YoY, +1% QoQ
 Revenue +1% YoY, +7% QoQ

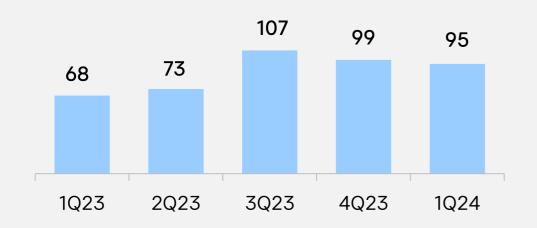
Entertainment :

23

(YoY) Increased paying user base
(QoQ) Increased GMV through enhanced CRM marketing

Media

(in bn KRW)



1Q24 +41% YoY, -4% QoQ

- (YoY) Base effect due to production lineup concentrated in 2H23
- (QoQ) Difference in production stage of new IPs

Earnings Summary

(in bn KRW)	1Q23	4Q23	1Q24	YoY	QoQ
Total Revenue	1,624	1,999	1,988	22%	-0.5%
Platform	848	957	955	13%	-0.2%
Talk Biz	485	538	522	8%	-3%
Portal Biz	84	88	85	1%	-4%
Platform-Others	280	331	348	24%	5%
Content	776	1,042	1,034	33%	-0.8%
Game	247	232	243	-2%	5%
Music	232	498	468	102%	-6%
Story	229	213	227	-1%	6%
Media	68	99	95	41%	-4%
OPEX	1,561	1,838	1,868	20%	2%
Operating Profit	63	161	120	92%	-25%
OPM	3.9%	8.0%	6.0%	2.2%p	-2.0%p
Net Profit	8	-1,917	68	712%	-
Controlling Interests	22	-1,112	74	232%	-
Non-controlling Interests	-14	-805	-6	-	-
Net Profit Margin	0.5%	-	3.4%	2.9%p	-

24

Operating Expenses

(in bn KRW)	1Q23	4Q23	1Q24	YoY	QoQ
Operating Expenses	1,561	1,838	1,868	20%	2%
Labor	448	472	479	7%	1%
Cost of Revenue	642	714	820	28%	15%
Outsourcing / Infrastructure	174	257	202	16%	-21%
Marketing	97	104	89	-8%	-14%
Depreciation & Amortization	150	210	198	32%	-6%
Misc.	50	80	80	61%	-1%

1Q Analysis

•	Labor	(YoY) Consolidation of new subsidiaries including SM, ex. SM YoY decrease (QoQ) Recognition of salary increase, bonus allocation based on 2024 annual performance plan
•	Cost of revenue	(YoY) Consolidation of SM, increased media and production revenue from Kakao Entertainment (QoQ) Base effect from SM cost account conversion effect ¹⁾
•	Outsourcing / Infrastructure	(YoY) Consolidation of SM, increase in Al-related infrastructure cost (QoQ) Base effect from SM cost account conversion effect ¹⁾
•	Marketing	(YoY, QoQ) Focus on marketing cost efficiency
•	Depreciation & Amortization	(YoY) Increase in depreciation expenses for servers & other tangible assets, recognition of PPA amortization expenses of SM (QoQ) Reduced PPA amortization due to impairment recognized 4Q23

¹⁾ Converted commission fee of SM into labor cost and outsourcing/infrastructure cost under Kakao's consolidation accounting policy

Profits

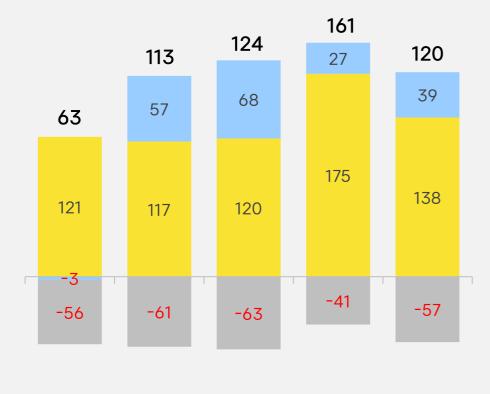
Operating Profit(M)

1Q24 +92% YoY, -25% QoQ



(in bn KRW)





1) Subsidiaries: All business segments ex. Kakao & New Initiatives

3Q23

4Q23

1Q24

- 2) New Initiatives: Kakao Enterprise, Kakao Brain, Kakao Healthcare
- 3) Subsidiaries includes internal transaction

2Q23

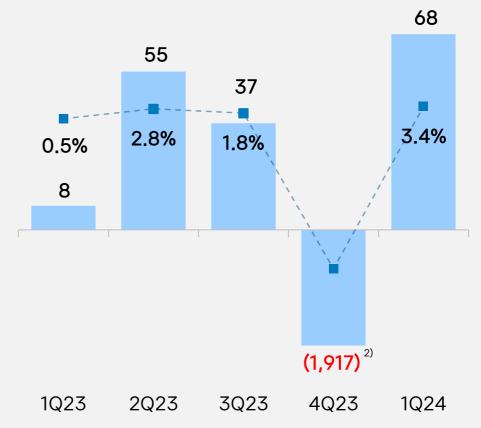
1Q23

Net Profit(M)

1Q24 +712% YoY, TR QoQ

(in bn KRW)





- 1) CapEx: Based on cash outflow for acquisition of tangible/intangible assets
- 2) 4Q23: Net loss due to impairment of goodwill (1.48 tn) and PPA impairment (311 bn)

Employees / CapEx

Employees

+80 QoQ with hiring in subsidiaries YoY decrease ex. SM consolidation

(# of people)



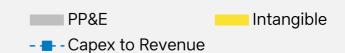


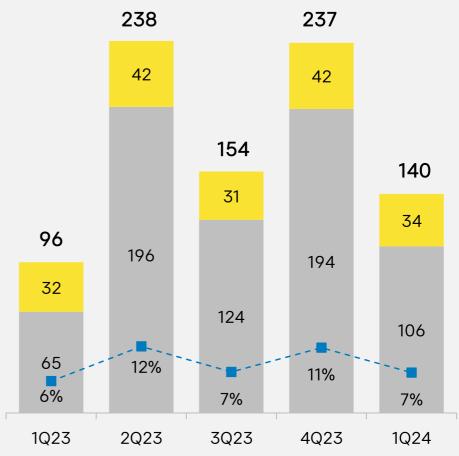
CapEx

27

-97 bn QoQ with completion of in-house IDC

(in bn KRW)





- 1) PP&E: Assets under construction related to data centers and machinery such as server networks
- 2) Intangible: Goodwill and other intangible assets including video production and distribution rights of story content

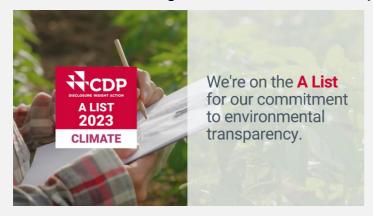
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ESG Activities

'Dangol Street' Project



2023 CDP Climate Change Awarded 'Leadership A'



'GRS(Global Recycled Standard)' Certification



Al technology and co-prosperity initiative for the local SME's digital transformation

- Signed business agmt with the Small Business Market Promotion Corp.
- Support education and promotion using KakaoTalk Channels, Kakao
 Map Store Management, and Talk Store
- Message support will reach accum. 20 bn won, and using KakaoTalk
 Channels for customer service will save up to 141.4 bn won

2023 CDP Climate Change, Awarded 'Leadership A'

- Received the highest rating in the domestic telco sector of (Carbon Management Sector Honors)
- Recognition of efforts to reach carbon neutrality incl. (RE100)
 membership, procuring renewable energy, and user
 environmental contribution indicators

Global Recycled Standard (GRS) Certified

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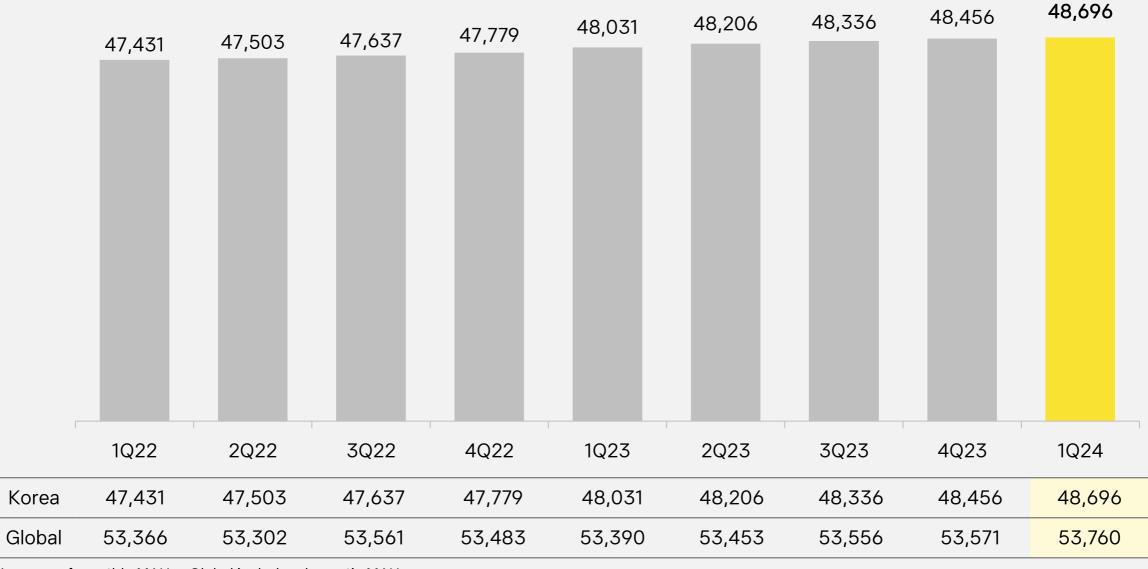
- The GRS certification is awarded to products that contain at least 20% recycled materials and can trace their actual usage history.
- Kakao Makers and Kakao Friends plan to continue developing and introducing upcycled products that meet certification standards

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Kakao Talk MAU

Monthly Active Users in Korea grew by +665K YoY, +240K QoQ

(in thousands)



Average of monthly MAUs. Global includes domestic MAUs.

Consolidated FS

(in bn KRW)	1Q23	2Q23	3Q23	4Q23	1Q24
Total Revenue	1,624	1,923	2,011	1,999	1,988
Platform	848	869	880	957	955
Talk Biz	485	480	479	538	522
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Story	229	231	249	213	227
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Media	68	73	107	99	95
Music	232	481	513	498	468
Operating Expenses	1,561	1,810	1,887	1,838	1,868
Labor Cost	448	472	468	472	479
Cost of Revenue	642	780	849	714	820
Outsourcing / Infrastructure	174	205	199	257	202
Marketing Expense	97	100	105	104	89
Depreciation / Amortization Cost	150	192	198	210	198
Misc.	50	60	69	80	80
Operating Profit	63	113	124	161	120
Margin(%)	3.9%	5.9%	6.2%	8.0%	6.0%
Other Non-Operating Income	17	17	73	86	26
Other Non-Operating Expenses	42	28	80	2,164	47
Financial Income	79	62	56	121	80
Financial Expenses	46	51	70	141	54
Equity-method gain	34	28	33	27	43
Equity-method loss	40	29	23	27	27
rofit before Income Tax	65	112	113	-1,937	141
Income Tax	56	57	76	-21	73
Net Profit	8	55	37	-1,917	68
Controlling Interests	22	56	21	-1,112	74
Non-controlling Interests	-14	-1	16	-805	-6
EBITDAR Adjusted EBITDAR ¹⁾	213 242	305 332	324 345	369 376	319 348

Cl. 1	'11'		
Statement of Financial Po		0007.10.71	0004.07.71
(in bn KRW)	2022.12.31	2023.12.31	2024.03.31
Current Assets	7,756 4,780	8,943 5,269	9,057 5,666
Cash & Cash Equivalents S-T Financial Instruments	1,210	1,662	1,318
Account Receivable	441	622	649
Other Current Financial Assets	362	575	567
Other Current Assets	736	314	327
Non-Current Assets	14,451	15,090	15,320
Investments in Associates and Joint Ventures	2,652	2,941	2,937
Tangible Assets	885	1,322	1,354
Intangible Assets	6,022	5,689	5,657
Other Non-current Assets	1,596	1,748	1,902
Financial Assets	757	1,147	1,283
Total Assets	22,964	25,180	25,659
Current Liabilities	5,210	6,767	6,884
Account Payable and Other payable	1,374	1,799	1,818
Short-term Borrowings	1,097	1,629	1,629
Income Tax Payable	158	144	156
Other Current Liabilities	1,493	1,729	1,765
Non-Current Liabilities	3,798	3,737	3,840
Non-Current Finance Lease Obligations	1,643	1,731	1,874
Deferred Income Tax Liabilities	607	719	744
Other Non-Current Liabilities	113	115	116
Financial Liabilities	440	817	961
Total Liabilities	9,448	11,321	11,685
Paid-in Capital	45	45	45
Capital Surplus	8,116	8,840	8,866
Other Accumulated Earnings	41	8	12
Accumulated Other Comprehensive Income	-1,250	-1,050	-1,015
Retained Earnings	3,031	1,922	1,964
Minority Interest	3,532	4,095	4,102
Total Equity	13,516	13,859	13,974
Total Liabilities & Equity	22,964	25,180	25,659
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¹⁾ Adjusted EBITDAR: included equity compensation expense

Separate FS

Income Statemen	t				
(in bn KRW)	4Q22	1Q23	2Q23	3Q23	4Q23
Total Revenue	610	612	617	660	640
Operating Expenses	489	495	498	485	503
Labor Cost	135	142	135	104	130
Cost of Revenue	210	195	207	220	213
Outsourcing / Infrastructure	70	78	68	72	69
Marketing Expense	3	5	9	11	5
Depreciation and Amortization	60	64	66	66	74
Misc.	12	12	13	13	13
Operating Profit	121	117	120	175	138
Margin (%)	19.8%	19.1%	19.4%	26.6%	21.5%
Other Non-Operating Income	3	4	5	6	Ç
Other Non-Operating Expenses	2	6	16	387	7
Financial Income	34	14	24	46	47
Financial Expenses	14	15	14	14	15
Profit before income tax	142	114	120	-174	17 ⁻
Income Tax	25	21	31	21	39
Net Profit	117	93	88	-196	132
EBITDAR	181	182	186	241	21
Adjusted EBITDAR ¹⁾	195	194	198	247	220

Cash & Cash Equivalents 1,249 1,439 1,465 S-T Financial Instruments 211 22 12 Account Receivable 139 157 144 Other Current Assets 736 314 327 Non-Current Assets 8,457 9,423 9,616 Investments in Associates, Subsidiaries & JV 4,752 5,353 5,362 Intangible Assets 500 737 760 Intangible Assets 1,609 1,585 1,586 Other Non-current Assets 1,596 1,748 1,902 Total Assets 10,791 11,355 11,560 Current Liabilities 2,210 2,662 2,574 Account Payable and Other payable 547 532 477 Short-term Borrowings 29 250 160 Income Tax Payable 142 150 17 Other Current Liabilities 1,510 1,510 1,678 Non-Current Finance Lease Obligations 1,306 1,310 1,462 <td< th=""><th></th><th></th><th></th><th></th></td<>				
Current Assets 2,335 1,932 1,950 Cash & Cash Equivalents 1,249 1,439 1,465 S-T Financial Instruments 211 22 12 Account Receivable 139 157 144 Other Current Assets 736 314 327 Non-Current Assets 8,457 9,423 9,610 Investments in Associates, Subsidiaries & JV 4,752 5,353 5,364 Investments in Associates, Subsidiaries & JV 500 737 760 Intangible Assets 1,609 1,585 1,586 Other Non-current Assets 1,596 1,748 1,902 Total Assets 10,791 11,355 11,560 Current Liabilities 2,210 2,662 2,574 Account Payable and Other payable 547 532 477 Short-term Borrowings 29 250 160 Income Tax Payable 142 150 17 Other Current Liabilities 1,510 1,510 1,676	Statement of Financia	al Position		
Cash & Cash Equivalents 1,249 1,439 1,465 S-T Financial Instruments 211 22 12 Account Receivable 139 157 144 Other Current Assets 736 314 327 Non-Current Assets 8,457 9,423 9,616 Investments in Associates, Subsidiaries & JV 4,752 5,353 5,362 Intangible Assets 500 737 760 Intangible Assets 1,609 1,585 1,586 Other Non-current Assets 1,596 1,748 1,902 Total Assets 10,791 11,355 11,560 Current Liabilities 2,210 2,662 2,574 Account Payable and Other payable 547 532 477 Account Payable and Other payable 142 150 17 Other Current Liabilities 1,493 1,729 1,765 Non-Current Liabilities 1,510 1,510 1,678 Non-Current Finance Lease Obligations 1,306 1,310 1,462 </th <th>(in bn KRW)</th> <th>2022.12.31</th> <th>2023.12.31</th> <th>2024.03.31</th>	(in bn KRW)	2022.12.31	2023.12.31	2024.03.31
S-T Financial Instruments	Current Assets	2,335	1,932	1,950
Account Receivable 0ther Current Assets 736 314 325 Non-Current Assets 8,457 9,423 9,616 Investments in Associates, Subsidiaries 8 JV 4,752 5,353 5,362 Intengible Assets 500 737 756 Intangible Assets 1,609 1,585 1,586 Other Non-current Assets 1,596 1,748 1,902 Total Assets 10,791 11,355 11,560 Current Liabilities 2,210 2,662 2,574 Account Payable and Other payable 547 532 477 532 477 Short-term Borrowings 29 250 166 Income Tax Payable 142 150 17 Other Current Liabilities 1,493 1,729 1,765 Non-Current Liabilities 1,493 1,729 1,765 Non-Current Finance Lease Obligations Deferred Income 91 86 10 1462 Other Non-Current Liabilities 113 115 116 Total Liabilities 3,721 4,172 4,252 Other Non-Current Liabilities 5,637 5,745 5,755 Other Accumulated Earnings 41 8 12 Accumulated Other Comprehensive Income 11 -5 -5 -5 Comprehensive Income Retained Earnings 1,337 1,391 1,493 Total Equity 7,071 7,183 7,308	Cash & Cash Equivalents	1,249	1,439	1,465
Other Current Assets 736 314 327 Non-Current Assets 8,457 9,423 9,610 Investments in Associates, Subsidiaries & JV 4,752 5,353 5,362 Tangible Assets 500 737 760 Intangible Assets 1,609 1,585 1,586 Other Non-current Assets 1,596 1,748 1,902 Total Assets 10,791 11,355 11,560 Current Liabilities 2,210 2,662 2,574 Account Payable and Other payable 547 532 477 Account Payable and Other payable 142 150 17 Other Current Liabilities 1,493 1,729 1,765 Non-Current Liabilities 1,510 1,510 1,678 Non-Current Finance Lease Obligations 1,306 1,310 1,462 Obligations 91 86 10 Tax Liabilities 91 86 10 Other Non-Current Liabilities 3,721 4,172 4,252				12
Non-Current Assets 8,457 9,423 9,616 Investments in Associates, Subsidiaries & JV 4,752 5,353 5,362 Tangible Assets 500 737 760 Intangible Assets 1,609 1,585 1,586 Other Non-current Assets 1,596 1,748 1,902 Total Assets 10,791 11,355 11,566 Current Liabilities 2,210 2,662 2,574 Account Payable and Other payable 547 532 477 Account Payable and Other payable 142 150 170 Other Current Liabilities 1,493 1,729 1,766 Non-Current Liabilities 1,493 1,729 1,766 Non-Current Finance Lease 1,306 1,310 1,462 Obligations Deferred Income 71 86 10 Total Liabilities 91 86 10 Total Liabilities 3,721 4,172 4,252 Paid-in Capital 45 45 45 Capital Surplus 5,637 5,745 5,756 Other Accumulated Earnings 41 8 12 Accumulated Other 10 -5 -6 Retained Earnings 1,337 1,391 1,493 Total Equity 7,071 7,183 7,308				
Investments in Associates, Subsidiaries & JV	Other Current Assets	736	314	327
Subsidiaries & JV 4,732 5,353 5,360 Tangible Assets 500 737 760 Intangible Assets 1,609 1,585 1,586 Other Non-current Assets 1,596 1,748 1,902 Total Assets 10,791 11,355 11,560 Current Liabilities 2,210 2,662 2,574 Account Payable and Other payable 547 532 477 Short-term Borrowings 29 250 160 Income Tax Payable 142 150 17 Other Current Liabilities 1,493 1,729 1,765 Non-Current Liabilities 1,510 1,510 1,676 Non-Current Finance Lease Obligations 1,306 1,310 1,462 Other Non-Current Liabilities 91 86 10 Total Liabilities 3,721 4,172 4,252 Paid-in Capital 45 45 45 Capital Surplus 5,637 5,745 5,759 Other Accumulated Earnings	Non-Current Assets	8,457	9,423	9,610
Intangible Assets		4,752	5,353	5,362
Intangible Assets		500	737	760
Total Assets 10,791 11,355 11,560 Current Liabilities 2,210 2,662 2,574 Account Payable and Other payable 547 532 477 Short-term Borrowings 29 250 160 Income Tax Payable 142 150 17 Other Current Liabilities 1,493 1,729 1,765 Non-Current Finance Lease Obligations 1,510 1,510 1,676 Non-Current Finance Lease Obligations 91 86 10 Deferred Income Tax Liabilities 91 86 10 Other Non-Current Liabilities 113 115 116 Total Liabilities 3,721 4,172 4,252 Paid-in Capital 45 45 45 Capital Surplus 5,637 5,745 5,755 Other Accumulated Other Comprehensive Income Retained Earnings 11 -5 -6 Total Equity 7,071 7,183 7,308	_	1,609	1,585	1,586
Current Liabilities 2,210 2,662 2,574 Account Payable and Other payable 547 532 477 Short-term Borrowings 29 250 160 Income Tax Payable 142 150 17 Other Current Liabilities 1,493 1,729 1,765 Non-Current Liabilities 1,510 1,510 1,676 Non-Current Finance Lease Obligations 1,306 1,310 1,462 Deferred Income Tax Liabilities 91 86 10 Tax Liabilities 91 86 10 Other Non-Current Liabilities 113 115 116 Total Liabilities 3,721 4,172 4,252 Paid-in Capital 45 45 45 Capital Surplus 5,637 5,745 5,759 Other Accumulated Earnings 41 8 12 Accumulated Other Comprehensive Income Retained Earnings 1,337 1,391 1,497 Total Equity 7,071 7,183 7,308	Other Non-current Assets	1,596	1,748	1,902
Current Liabilities 2,210 2,662 2,574 Account Payable and Other payable 547 532 477 Short-term Borrowings 29 250 160 Income Tax Payable 142 150 17 Other Current Liabilities 1,493 1,729 1,765 Non-Current Liabilities 1,510 1,510 1,676 Non-Current Finance Lease Obligations 1,306 1,310 1,462 Deferred Income Tax Liabilities 91 86 10 Tax Liabilities 91 86 10 Other Non-Current Liabilities 113 115 116 Total Liabilities 3,721 4,172 4,252 Paid-in Capital 45 45 45 Capital Surplus 5,637 5,745 5,759 Other Accumulated Earnings 41 8 12 Accumulated Other Comprehensive Income Retained Earnings 1,337 1,391 1,497 Total Equity 7,071 7,183 7,308	Total Accata	10 701	11 355	11 540
Account Payable and Other payable Short-term Borrowings Short-term	Total Assets	10,771	4	11,500
payable 547 532 477 Short-term Borrowings 29 250 160 Income Tax Payable 142 150 17 Other Current Liabilities 1,493 1,729 1,765 Non-Current Finance Lease 1,510 1,510 1,678 Non-Current Finance Lease 1,306 1,310 1,462 Obligations 91 86 10 Deferred Income 91 86 10 Tax Liabilities 91 86 10 Other Non-Current 113 115 116 Liabilities 3,721 4,172 4,252 Paid-in Capital 45 45 45 Capital Surplus 5,637 5,745 5,759 Other Accumulated Earnings 41 8 12 Accumulated Other 1 -5 -5 Comprehensive Income 1,337 1,391 1,497 Total Equity 7,071 7,183 7,308	Current Liabilities	2,210	2,662	2,574
Income Tax Payable		547	532	477
Other Current Liabilities 1,493 1,729 1,765 Non-Current Liabilities 1,510 1,510 1,678 Non-Current Finance Lease Obligations Deferred Income Tax Liabilities 1,306 1,310 1,462 Other Non-Current Liabilities 91 86 10 Other Non-Current Liabilities 113 115 116 Total Liabilities 3,721 4,172 4,252 Paid-in Capital Capital Surplus 45 45 45 Capital Surplus 5,637 5,745 5,759 Other Accumulated Earnings 41 8 12 Accumulated Other Comprehensive Income Retained Earnings 1,337 1,391 1,497 Total Equity 7,071 7,183 7,308	Short-term Borrowings	29	250	160
Non-Current Liabilities 1,510 1,510 1,678 Non-Current Finance Lease Obligations 1,306 1,310 1,462 Deferred Income Tax Liabilities 91 86 10 Other Non-Current Liabilities 113 115 116 Total Liabilities 3,721 4,172 4,252 Paid-in Capital Capital Surplus 45 45 45 Capital Surplus 5,637 5,745 5,759 Other Accumulated Earnings 41 8 12 Accumulated Other Comprehensive Income Retained Earnings 1,337 1,391 1,497 Total Equity 7,071 7,183 7,308	Income Tax Payable	142	150	17 1
Non-Current Finance Lease Obligations 1,306 1,310 1,462 Deferred Income Tax Liabilities 91 86 10 Other Non-Current Liabilities 113 115 116 Total Liabilities 3,721 4,172 4,252 Paid-in Capital 45 45 45 Capital Surplus 5,637 5,745 5,759 Other Accumulated Earnings 41 8 12 Accumulated Other Comprehensive Income Retained Earnings 1,337 1,391 1,497 Total Equity 7,071 7,183 7,308	Other Current Liabilities	1,493	1,729	1,765
Non-Current Finance Lease Obligations 1,306 1,310 1,462 Deferred Income Tax Liabilities 91 86 10 Other Non-Current Liabilities 113 115 116 Total Liabilities 3,721 4,172 4,252 Paid-in Capital 45 45 45 Capital Surplus 5,637 5,745 5,759 Other Accumulated Earnings 41 8 12 Accumulated Other Comprehensive Income Retained Earnings 1,337 1,391 1,497 Total Equity 7,071 7,183 7,308	Non-Current Liabilities	1,510	1,510	1,678
Deferred Income Tax Liabilities 91 86 10 Other Non-Current Liabilities 113 115 116 Total Liabilities 3,721 4,172 4,252 Paid-in Capital Capital Capital Surplus 45 45 45 Capital Surplus 5,637 5,745 5,759 Other Accumulated Earnings 41 8 12 Accumulated Other Comprehensive Income Retained Earnings 1,337 1,391 1,497 Total Equity 7,071 7,183 7,308		·	•	1,462
Liabilities 113 115 116 Total Liabilities 3,721 4,172 4,252 Paid-in Capital 45 45 45 Capital Surplus 5,637 5,745 5,759 Other Accumulated Earnings 41 8 12 Accumulated Other Comprehensive Income Retained Earnings 11 -5 -5 Total Equity 7,071 7,183 7,308	Deferred Income	91	86	101
Paid-in Capital 45 45 45 Capital Surplus 5,637 5,745 5,759 Other Accumulated Earnings 41 8 12 Accumulated Other Comprehensive Income 11 -5 -5 Retained Earnings 1,337 1,391 1,497 Total Equity 7,071 7,183 7,308		113	115	116
Paid-in Capital 45 45 45 Capital Surplus 5,637 5,745 5,759 Other Accumulated Earnings 41 8 12 Accumulated Other Comprehensive Income 11 -5 -5 Retained Earnings 1,337 1,391 1,497 Total Equity 7,071 7,183 7,308		0	1170	4.050
Capital Surplus 5,637 5,745 5,759 Other Accumulated Earnings 41 8 12 Accumulated Other Comprehensive Income Retained Earnings 11 -5 -5 Retained Earnings 1,337 1,391 1,497 Total Equity 7,071 7,183 7,308	I otal Liabilities	3,/21	4,1/2	4,252
Capital Surplus 5,637 5,745 5,759 Other Accumulated Earnings 41 8 12 Accumulated Other Comprehensive Income Retained Earnings 11 -5 -5 Retained Earnings 1,337 1,391 1,497 Total Equity 7,071 7,183 7,308	Paid-in Capital	45	45	45
Other Accumulated Earnings 41 8 12 Accumulated Other Comprehensive Income Retained Earnings 1,337 1,391 1,497 Total Equity 7,071 7,183 7,308	·			
Accumulated Other Comprehensive Income 11 -5 -5 Retained Earnings 1,337 1,391 1,497 Total Equity 7,071 7,183 7,308	·	-	•	·
Retained Earnings 1,337 1,391 1,497 Total Equity 7,071 7,183 7,308				
Total Equity 7,071 7,183 7,308		11	-5	-5
	Retained Earnings	1,337	1,391	1,497
	Total Equity	7.071	7.183	7.308
				11,560

¹⁾ Adjusted EBITDAR: included equity compensation expense

Thank You

