

Separate Statements of Income(K-IFRS)

(Unit: KRW Million)

	2017	1Q18	2Q18	3Q18	4Q18	2018	1Q19	2Q19	3Q19	4Q19	2019	1Q20	2Q20	3Q20	4Q20	2020	1Q21	1Q21	QoQ	QoQ(%)	YoY	YoY(%)	
Total Revenue	978,700	244,578	252,523	291,778	385,046	1,173,925	331,522	361,961	388,482	431,506	1,513,471	406,609	415,094	449,469	508,023	1,779,195	490,851	490,851	-17,172	-3.4%	+84,241	+20.7%	
Operating Expenses	881,149	228,192	223,005	255,788	344,574	1,051,559	296,869	316,612	338,958	364,968	1,317,407	341,164	359,373	377,084	401,509	1,479,130	414,130	414,130	+12,620	+3.1%	+72,966	+21.4%	
Labor Cost	237,900	63,853	59,443	63,665	83,431	270,391	66,316	66,071	78,716	85,082	296,184	68,679	71,789	81,556	85,824	307,847	102,928	102,928	+17,104	+19.9%	+34,248	+49.9%	
Cost of Revenue	344,501	93,908	92,106	110,641	164,786	461,441	151,260	162,666	168,150	188,654	670,730	191,777	200,238	211,340	210,143	813,496	214,942	214,942	+4,799	+2.3%	+23,165	+12.1%	
Outsourcing / Infrastructure	165,573	41,257	44,123	47,963	50,438	183,781	45,234	47,056	45,549	43,023	180,861	42,657	50,016	43,103	55,766	191,543	55,419	55,419	-347	-0.6%	+12,762	+29.9%	
Marketing Expenses	38,087	6,146	3,380	7,140	12,875	29,540	2,184	4,844	5,054	14,338	26,421	3,066	4,049	5,031	7,479	19,625	3,409	3,409	-4,070	-54.4%	+343	+11.2%	
Depreciation and Amortization Cost	70,070	17,305	17,478	19,471	25,810	80,065	28,277	31,438	36,881	29,058	125,653	30,790	28,523	30,777	37,610	127,700	32,097	32,097	-5,513	-14.7%	+1,307	+4.2%	
Miscellaneous	25,018	5,724	6,476	6,908	7,234	26,342	3,599	4,537	4,608	4,814	17,558	4,196	4,759	5,276	4,688	18,919	5,335	5,335	+647	+13.8%	+1,140	+27.2%	
Operating Profit	97,551	16,386	29,518	35,990	40,472	122,366	34,654	45,348	49,524	66,538	196,064	65,445	55,721	72,385	106,513	300,064	76,721	76,721	-29,792	-28.0%	+11,276	+17.2%	
<i>Operating Profit Margin</i>	<i>10.0%</i>	<i>6.7%</i>	<i>11.7%</i>	<i>12.3%</i>	<i>10.5%</i>	<i>10.4%</i>	<i>10.5%</i>	<i>12.5%</i>	<i>12.7%</i>	<i>15.4%</i>	<i>13.0%</i>	<i>16.1%</i>	<i>13.4%</i>	<i>16.1%</i>	<i>21.0%</i>	16.9%	15.6%	15.6%	-5.3%p	-25.5%	-0.5%p	-2.9%	
Other Non-Operating Income	244,605	50,042	3,545	2,613	2,359	58,558	1,006	1,344	3,915	4,699	10,964	1,988	1,142	21,350	23,074	47,554	3,271	3,271	-19,803	-85.8%	+1,282	+64.5%	
Other Non-Operating Expenses	86,259	4,973	7,317	3,192	26,873	42,354	13,664	12,060	6,482	440,649	472,856	10,137	9,123	5,056	394,469	418,785	1,171	1,171	-393,298	-99.7%	-8,966	-88.4%	
Financial Income	43,324	17,829	39,812	5,791	16,795	80,226	13,638	12,494	31,625	-2,190	55,567	29,478	5,066	2,783	22,767	60,093	37,611	37,611	+14,844	+65.2%	+8,132	+27.6%	
Financial Expenses	51,795	9,207	1,439	6,934	18,552	36,131	3,995	4,446	2,505	8,887	19,833	3,395	2,361	1,492	16,771	24,019	17,513	17,513	+741	+4.4%	+14,118	+415.9%	
Profit Before Income Tax	247,426	70,077	64,120	34,268	14,201	182,665	31,639	42,680	76,076	-380,489	-230,093	83,381	50,444	89,970	-258,886	-35,092	98,919	98,919	+357,805	+138.2%	+15,538	+18.6%	
Income Tax	29,872	16,693	19,806	40,820	15,117	92,435	10,435	16,543	9,391	-7,291	29,077	27,655	16,325	12,908	25,899	82,787	20,315	20,315	-5,584	-21.6%	-7,341	-26.5%	
Net Profit from Discontinued Operations	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	+0
Net Profit	217,554	53,384	44,314	-6,552	-915	90,230	21,204	26,137	66,686	-373,197	-259,170	55,725	34,119	77,062	-284,785	-117,879	78,604	78,604	+363,389	+127.6%	+22,879	+41.1%	
EBITDAR	167,458	33,497	46,614	56,313	65,396	202,431	62,930	76,787	86,405	95,596	321,717	97,096	84,389	103,143	144,490	429,118	26,458	26,458	-118,032	-81.7%	-70,637	-72.8%	

1) EBITDAR: Rental expenses included in lease amortization from 1Q 2019 (EBITDA till FY2018)

Number of Employees (Kakao)

	1Q20	2Q20	3Q20	4Q20	1Q21	QoQ
Kakao	2,366	2,373	2,328	2,634	2,713	▲79
Kakao Subsidiaries	6,918	6,975	7,497	8,010	8,431	▲421
Total	9,284	9,348	9,825	10,644	11,144	▲500

* Employees, who concurrently hold positions both at HQ and subsidiaries, were counted under HQ, but, from the first quarter of 2019, they are classified base

* Subsidiaries included in the calculation of labor costs on Consolidated Income Statement, may differ from the list of subsidiaries based on K-IFRS.

* Until 4Q20, the above number of employees include full-time and part-time employees only (not assistances and interns)

* Starting from 1Q21, the above number includes interns, assistants, short-term employees but not part-time employees but does not include the member of t