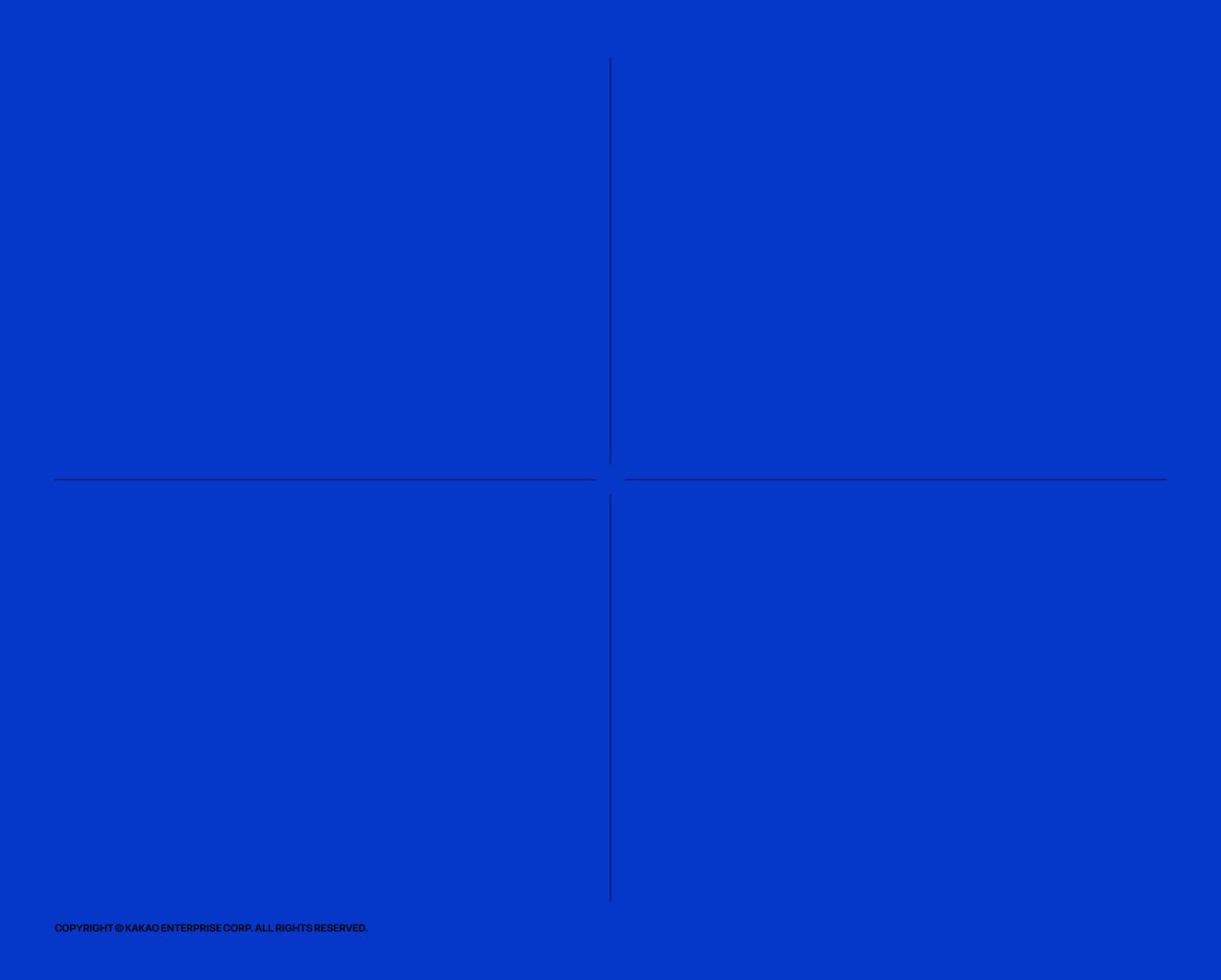
### KAKAO ENTERPRISE CORPORATE INTRODUCTION





CONNECT.
SOLVE.
CREATE. + AI

We connect all elements and solve inconveniences in everyday lives. We create new lifestyles by focusing on better values. All with the power of Al.

KAKAO ENTERPRISE CORPORATE INTRODUCTION 3

## DIGITAL TRANSFORMATION

The leap in Artificial Intelligence (AI), Mobile, Cloud, and Data technology over the past ten years has brought unprecedented change in how we do business. This Digital Transformation is shifting the culture of our organizations and decision–making process. Kakao Enterprise is a leading IT platform business founded in December 2019 to support this coming wave of Digital Transformation in businesses through state–of–the–art technology and optimized solutions.

KAKAO ENTERPRISE CORPORATE INTRODUCTION PROLOGUE 4

## 1

#### Super Intelligence

State-of-the-art AI deeply rooted in our work and daily lives, making autonomous decisions to solve problems and create optimized, collaborative solutions.

2

#### Hyper Connectivity

Organic, interactive, and communicative connections between human, technology, and service create new values across industries.

3

#### Cloud Native

Cloud computing technology syncs, combines and expands the standardized corporate IT processes to establish a fast and convenient developer-friendly environment.

4

#### Data Driven

A robust analysis of massive data contributes to improved business and enables quick, data-driven decisions.

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KAKAO ENTERPRISE CORPORATE INTRODUCTION 6

## 

#### **OUR TECHNOLOGY**

Kakao i is the representative technology brand that encompasses the entire spectrum of Kakao Enterprise's diverse Al technologies. Kakao i is comprised of core Al technologies in recognition, conversation, search, and data analysis, transforming everyday lives and businesses for the better.

Kakao Enterprise bridges individual technologies around Kakao i, expanding on the scope of services and platforms to accompany our customers in their journey toward Digital Transformation.

# Tech. Work. Business. Life. Future.

kakao i engine

kakao i connect Center

kakao i search

kakao i cloud

kakao**work** 

kakao i insight

kakao i connect

kakao i LaaS

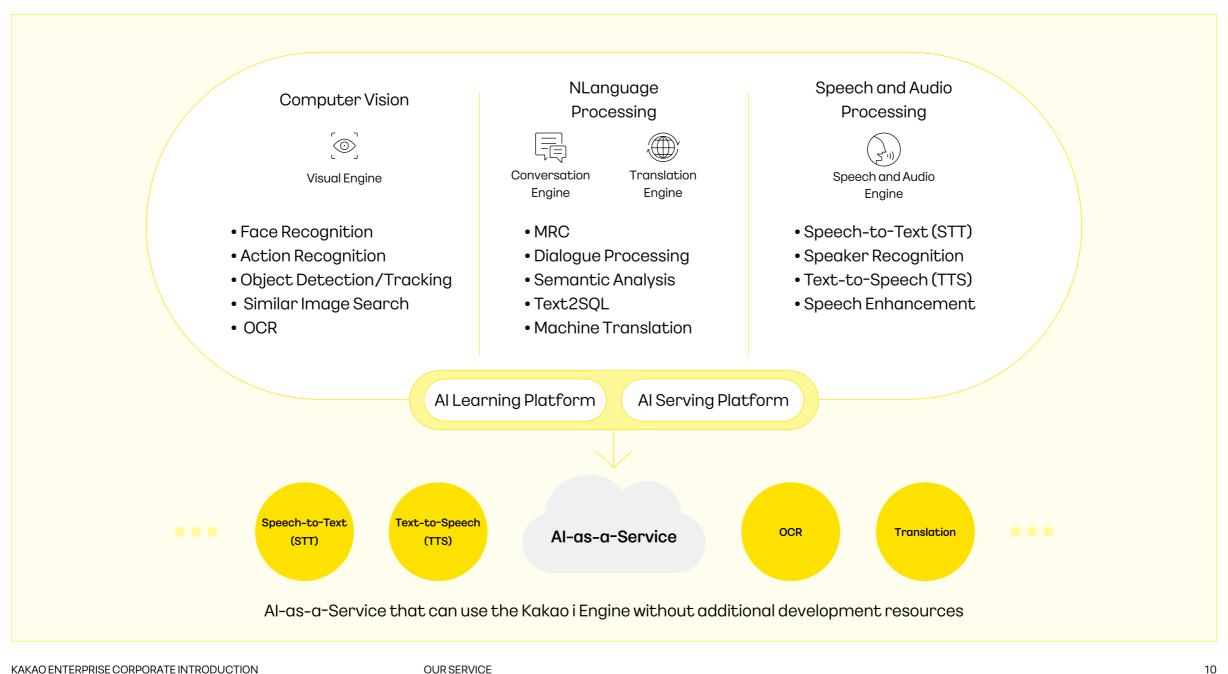
kakao i connect Place

## kakao i engine

#### Key Component Al Technology Solution

Kakao i Engine is a set of AI technologies that understand conversations and recognizes images and speech based on massive data. It serves as the foundation of digital platforms capable of Super Intelligence and Hyper Connectivity.

Kakao i Engine plays a pivotal role in finding highly optimized solutions with Computer Vision, Speech & Audio Processing, and Natural Language Processing technologies based on massive data sets. It also offers the Al-as-a-Service option to help enable key Al technologies with less development resources.



## 02

## kakao i search

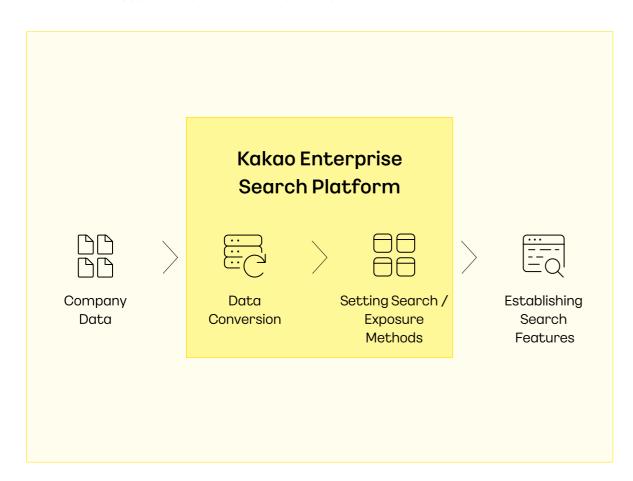
## Intelligent Search · Recommendation Solution

Kakao i Search merges expert knowhow gained from twenty years of search · recommendation services with outstanding AI research capabilities. It provides enhanced experiences in information search and knowledge building, helping businesses raise the capacity for Digital Transformation.

A robust corporate search platform powered with AI technology improves overall business environments. An organic network of mass data is structurally itemized in the form of knowledge to help users fully wield the power of data.

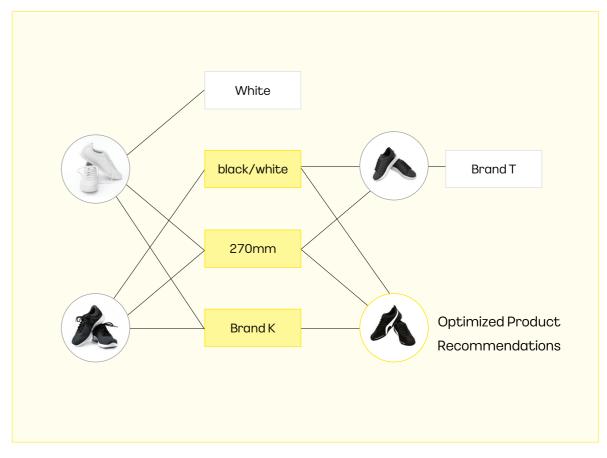
#### Al Search Platform

- Building a portal-like search engine for businesses
- Integration of AI technologies including ML,
   recommendations, and knowledge graphs
- Efficient assetization and utilization of work data



#### Al Knowledge Graph

- Logically structuring data and transferring it in the form of 'knowledge'
- Providing solutions optimized to Big Data environments
- Application to diverse business practices (e.g. managing risks and exploring sales opportunities)



## 03

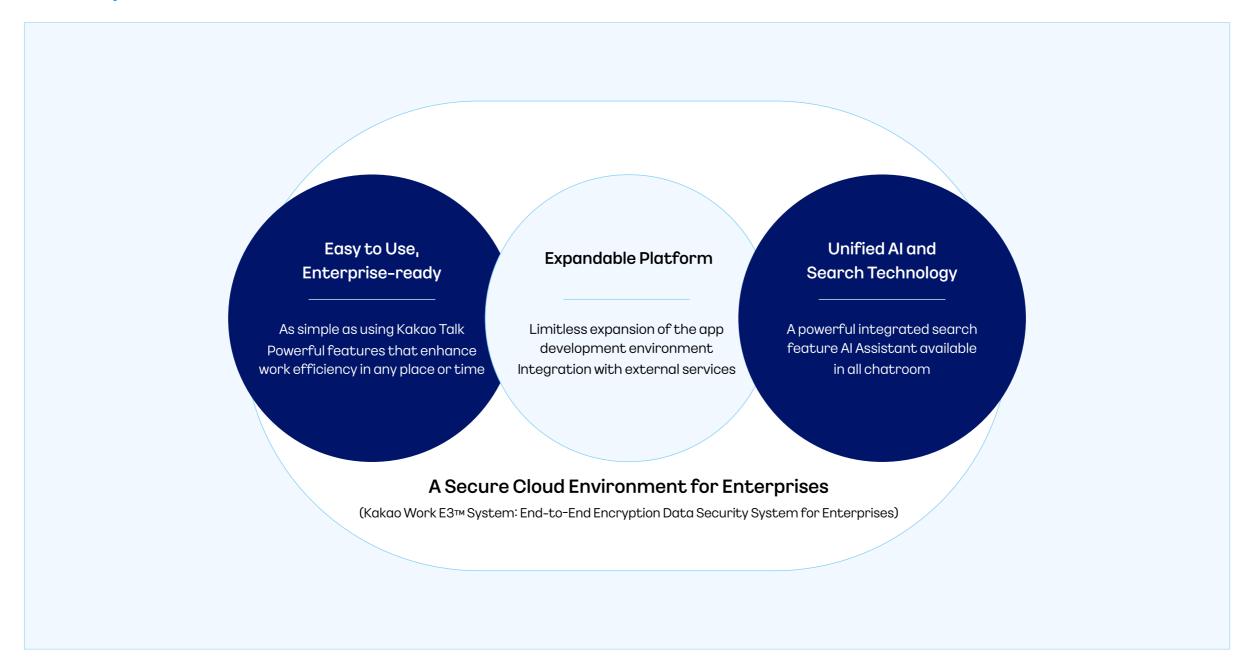
## kakaowork

#### All-in-One Work Platform

Kakao Work is an All-in-One work platform powered by Al and search technology, providing highly customizable work environments with seamlessly connected tools and services.

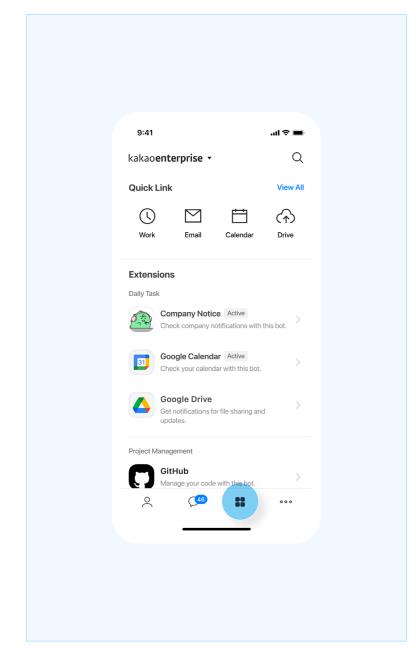
Kakao Work offers the best of both worlds in terms of familiar usability and business-tailored expertise. Users can integrate a wide range of services with a messenger-based app development environment, search on powerful search engines, and optimize work with the Al assistant Kasper. All functionalities are safely operated on a secure cloud environment.

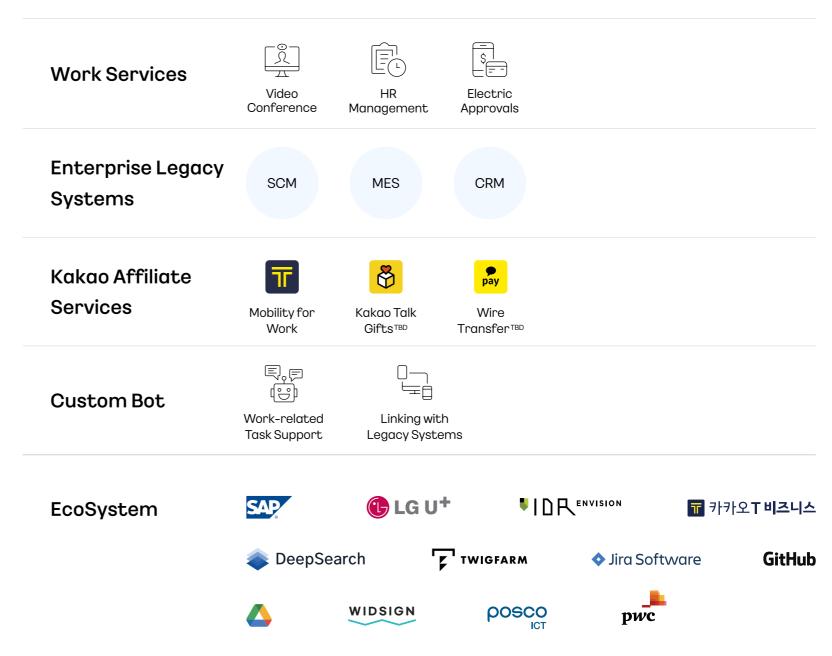
#### **Core Capabilities**



Kakao Work is pre-equipped with basic tools essential for work, such as video conference, HR time tracking, and approval workflow tools. Kakao Work can be integrated not only other Kakao services, but also with external software and services. The platform is expanding its Ecosystem by providing customized application development environments, supporting various applications and services types.

#### Kakao Work Eco Platform

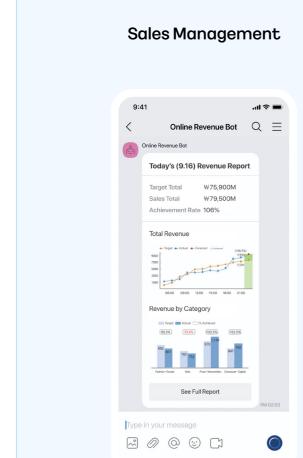




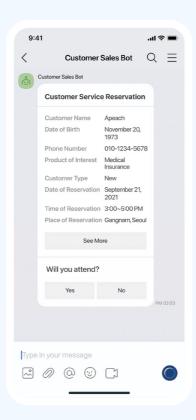
15

A wide range of 'Work Bots' helps businesses easily and conveniently manage complex business processes such as finance, sales, manufacturing, and more.

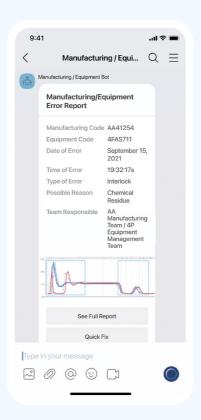
#### **Work Bot Use Cases**



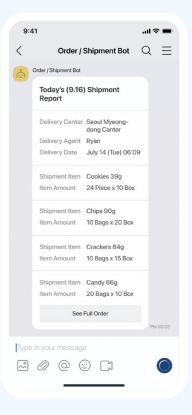
#### Lead and Customer Relationship Management



#### Manufacturing Process and Equipment Management



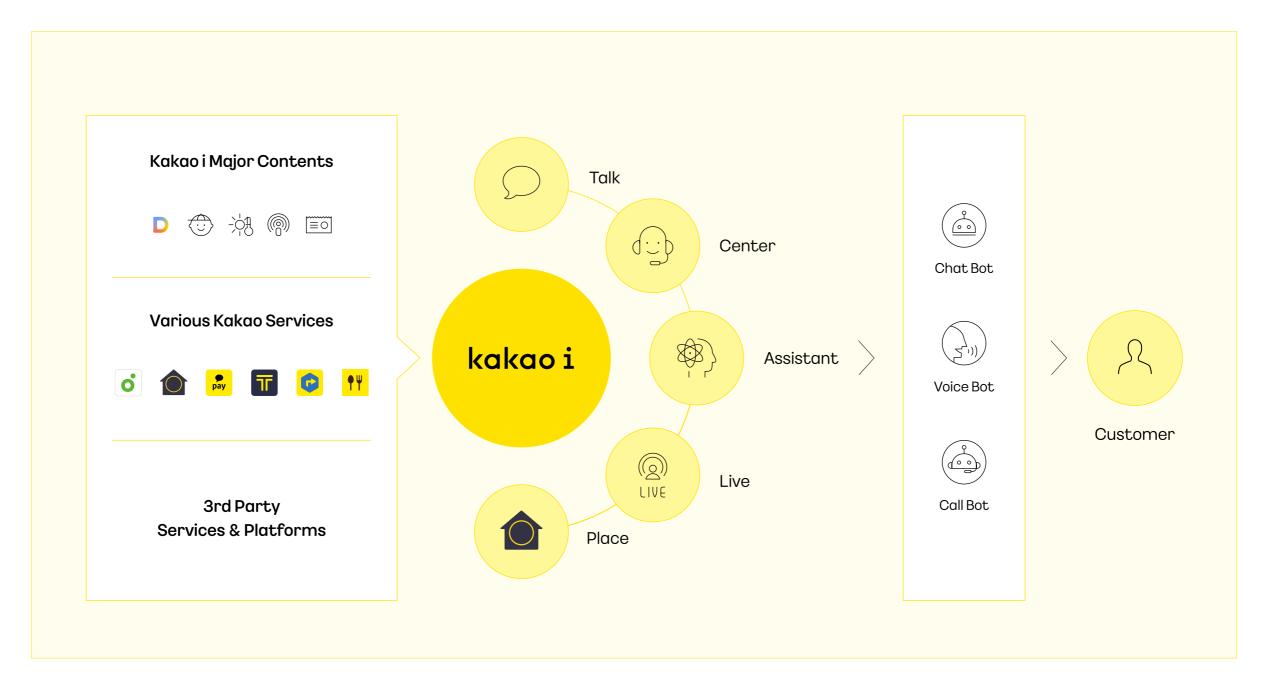
#### Order / Shipping Management



#### An Al-powered Business Platform

Kakao i Connect creates new technological experiences at each point of interaction between businesses and their customers by adding innovative new technology to existing platforms.

Kakao i Connect integrates advanced AI engines into various types of interfaces and content of service. It also provides Kakao's expert knowhow in service design and management to help businesses better serve their customers.



### Live

Kakao i Connect Live is a cloud-based livestreaming platform that can easily and conveniently develop video calls, live broadcasts, and conference calls without requiring a dedicated infrastructure. It supports an efficient development environment and additional features tailored to the fast-changing trends in untact interactions.

#### **Expected Results**

### Cost Saving in Development and Operations

Reducing developer resources and freeing bandwidth

#### Livelier Livestreams

Real-time communication with latency of less than a second

#### **Additional Features**

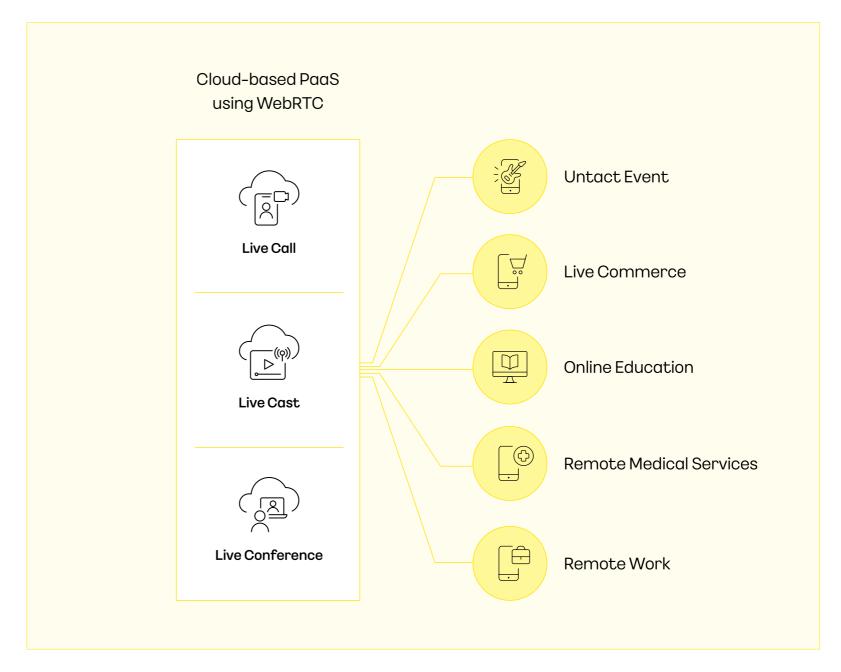
Live Monitoring, Recording, Chatting, Reactive Events

#### Easy and Convenient

#### **Development Environment**

Access to various samples and extensive references

#### **Use Cases**



#### **Assistant**

Kakao i Connect Assistant provides a suite of Al Assistants that covers all areas of life and work. The enterprise bot builder will be available in the future to expand the Al assistant's role to customer-made apps, web, and devices.

#### **Expansion of the AI Assistant**



### Talk

Kakao i Connect Talk is a service platform that adds a multitude of business features into the Kakao Talk channel, most notably an Al Chat Bot applied with Advanced ML technology. Businesses can connect with customers faster and easier than before without requiring a separate app.

#### **Major Features**



Natural Conversation (Advanced ML Applied)



Various Recognition Technologies

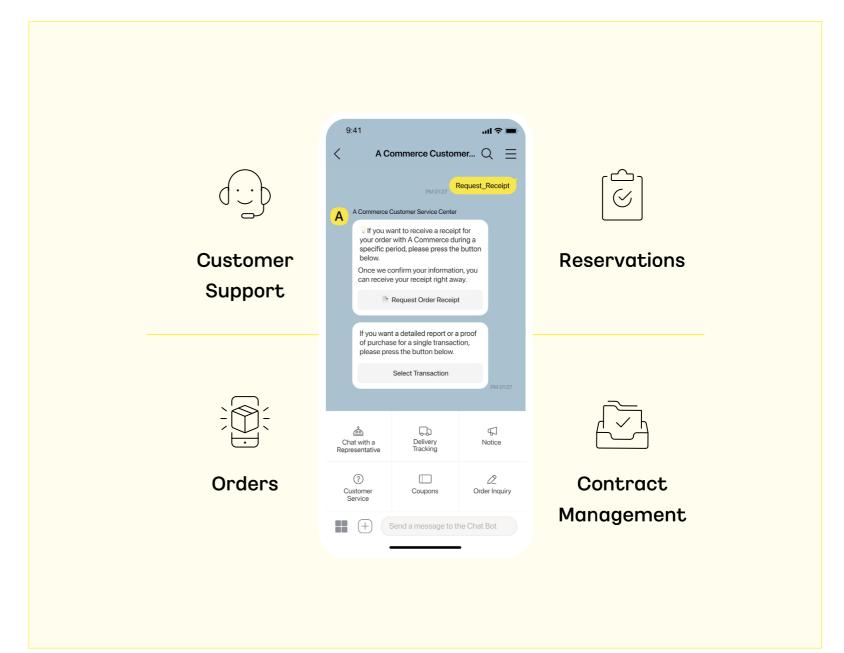


One-click Signups / Login



Compatible with Legacy Systems

#### **Full Range of Customer Services**



Kakao i Connect Talk is already used in numerous industries. It manages efficient customer-facing tasks and communication to cut costs, acquire new customer segments, and create successful cases for Digital Transformation.

#### **Expect Results**

#### mproved Customer Satisfaction

24/7 Non-stop Customer Service

#### **Enhanced Customer-facing Communication**

Optimized response based on intelligent interpretation of questions

#### **Acquiring Potential Customers**

Leveraging the highly approachable Kakao Talk messenger platform

#### Cost Saving and Revenue Uplift

Reducing CS workload by implementing interactive services

#### **Use Cases**



#### Public/Utility Company A

Immediately processing and confirming setups and automated payments



#### Fintech Company B

Advanced ML upgrading features and improving customer satisfaction



#### Life Insurance Company C

Automated and contactless FAQs, enabling efficient customer services



#### Consumer Goods Company D

Proactive customer communications, lifting intent for online purchases

## kakao i connect Center

## Contact Center Platform Powered by Al

Kakao i Connect Center is a contact center solution that collectively supports Chat Bots, Call Bots, and Customer Service Bots with key Al recognition technologies such as STT (Speech-to-Text) and TTS (Text-to-Speech).

Kakao i Connect Center is a cloud-based contact center platform that can automate and improve customer service tasks through quick and precise customer-facing services. It covers a wide spectrum of customer interaction points including calls, text, and chat, providing natural conversations that effectively enhances overall customer experiences.

#### **Expected Results**

#### Capable of 24/7 Customer Response

Fast and effective response to improve customer satisfaction

#### **Managing Customer Service Channels**

Overseeing multiple points of customer interaction including phone, text, and chat

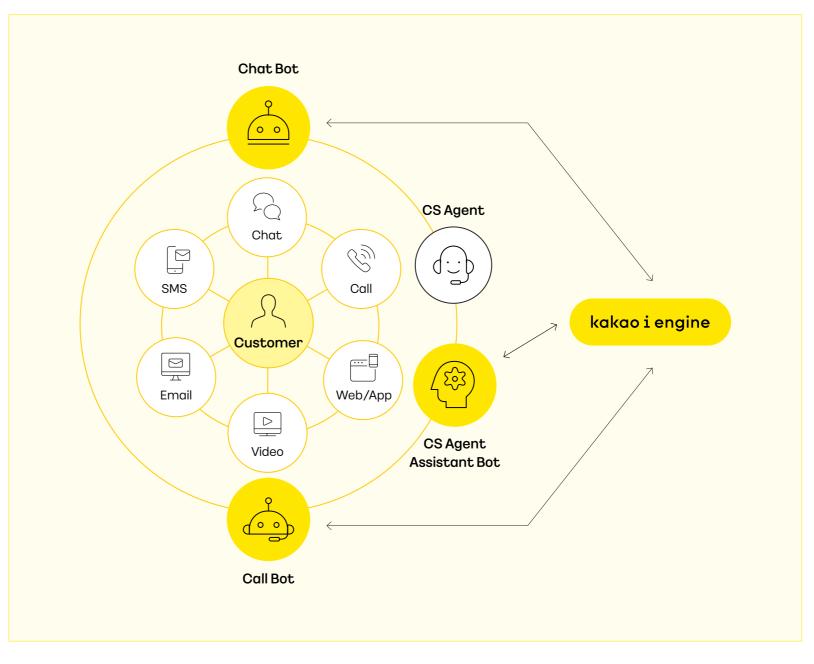
#### **Improving Call Center Environments**

Reducing workload and creating more efficient processes

#### **Natural Conversation Processing**

Applying DFLO Technology\*

#### **Al Contact Center Supporting Omnichannel**



<sup>\*</sup>DFLO is a combination of the letter 'D', which represent Dual Deep Learning Dialog, and the word 'Flow'. It is an AI solution that enables natural conversations that are not confined by context or sentence structure.

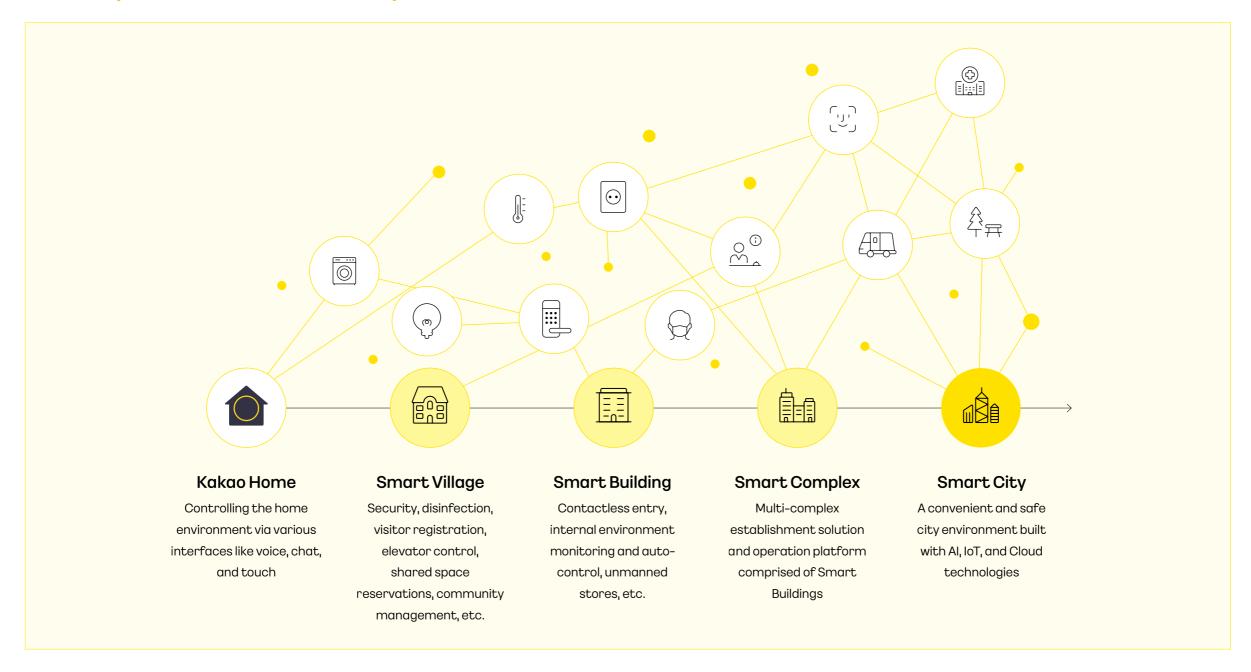
## kakao i connect Place

## A Customizable Space Design Platform Powered by Al

Kakao i Connect Place brings Al, IoT, and Big Data technologies to build a highly optimized environment for our day-to-day activities. This smart spatial platform connects every aspect of our work and daily lives to make everything easier and more convenient than ever.

Al and IoT technologies power our environments to make our lives easier, safer, and more convenient. Starting from the Kakao Home, Kakao i Connect Place plans to expand into residential areas, commercial buildings, and multi-use complexes to establish a technology platform that can serve as a foundation for Smart Cities.

#### Roadmap for the Customized Al Space Platform



## 07

## kakao i cloud

## Comprehensive Cloud Platform for Businesses

Kakao i Cloud connects technologies and platforms based on Kakao's expertise in Cloud service.

With the power of Al, Kakao i Cloud helps customers achieve Digital Transformation and accompanies their journey toward success.

Kakao i Cloud provides a stable and high-performance Cloud service known for its superb track record in IT infrastructure and operation technology which have supported Kakao's suite of services over the past ten years. Kakao's innovative development culture and expertise create a pioneering platform for its customers

#### Kakao's Expertise

Take advantage of Kakao's in-depth knowledge, knowhow, and extensive experience in Cloud technology.

- Supporting convenient and efficient operation of cloud services
- Consulting services in migration, operation, and linking based on extensive knowhow

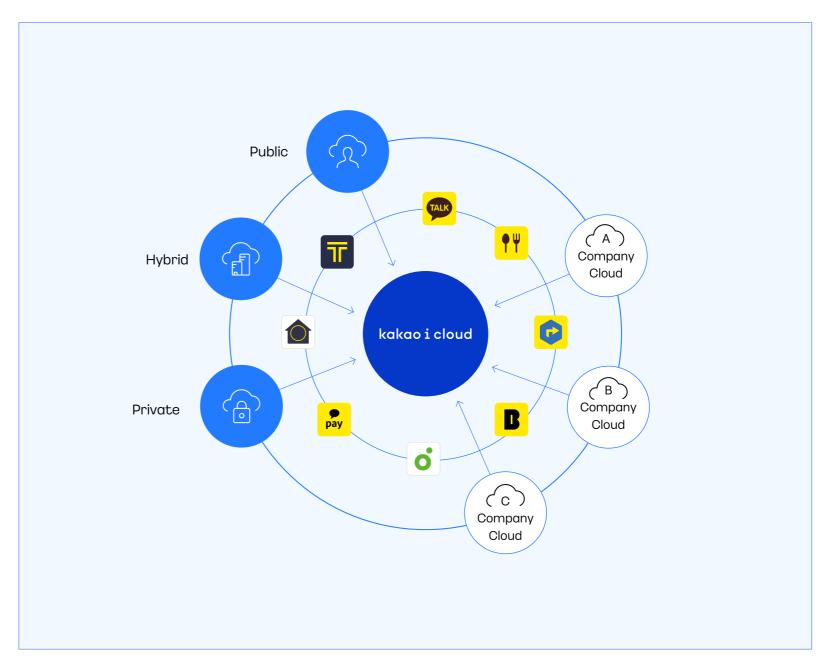


Various infrastructure environments, including Public, Hybrid and Private, are available. Kakao i Cloud enables a customizable operation of service through its flexible and expandable cloud platform.

#### Connect Everything

Bridge the gap between various tech services and platforms.

- Connected Cloud that encompasses multi and hybrid cloud
- Specialized services by industry: public, finance, medical, education and more
- Linking with a wide selection of Kakao services



Kakao i Cloud's convenient development environment and standardized architecture helps you easily operate and quickly establish cloud services. Customers are no longer hindered by traditional methods and can accelerate their progress toward innovation in a flexible environment.

### Ready For Business

Set up your business for success.

- Expandable and high-performing network architecture
- Standard API support and expansion
- Flexible service operations
- Analysis of massive data



## 08

## kakao i insight

## Data Driven Decision-making Platform

Kakao i Insight uses Al to collect, process, and analyze customer data and provide key insights that help inform decisions and enhance business capabilities.

The Data Analytics AI Platform manages end-to-end data, deriving meaningful business insights related to industries, product areas, and customers that support decision-making and Digital Transformation for businesses.

#### Data Analytics AI Platform Data as a Service **Customer Experience** Collection Management (CEM) Platform • Server Deriving meaningful insights through the collection, • Web combination, and analysis of various experience data Mobile App Digital Customer Interaction Mgmt. **Analysis** Customer Inquiry • Store Catalog Social Listening Platform Customer **Data Distribution Platform Providing Business Insights** Data Lake • Visualization • Al Modeling

32

## kakao i LaaS

#### A Logistics Eco System Platform Interconnected with AI

Kakao i Insight uses AI to collect, process, and analyze customer data and provide key insights that help inform decisions and enhance business capabilities.

Kakao i Laas links SaaS solutions to the end-to-end process of logistics from ordering to shipping and assists customers' decision-making through technologies and Al-based SCM Insight.

#### **Core Capabilities**



Matching Order-Logistics
Center-Transportation
using data analysis and Al



Economies of scale to create
Win-Win situations for
shippers/partners



Notifications on order/ inventory /transaction with the user-friendly Kakao Work



Operate shipment and customer service using Kakao Talk Chat Bots

#### **Service Overview**

#### **Sharing Logistics Platform**

- Achieving economies of scale for shipper, distributor, and shipping company
- Expanding the LaaS platform and linking data



#### **Digital Logistics**

- Acquiring orders and shipment data within the platform
- Proposing competitive logistics services by analyzing customer needs

#### Order



- Linking commerce platforms
- Linking ERP/Legacy

#### Warehouse



- Linking information database on equipment/personnel
- Developing highly optimized plans

#### **Vehicle**



- Linking information on transportation resources
- Supporting on-time delivery systems

#### Service

A flexible logistics service that helps customers focus on their business

#### Cost

Providing cost-effective options for corporate customers

KAKAO ENTERPRISE CORPORATE INTRODUCTION OUR SERVICE 34

#### **OUR COMPANY**

We question even the most trivial inconveniences that are often overlooked. Our work is about building technologies in the 'Kakao way' to inspire change that benefits all.



Kakao Enterprise supports the Al industry's ecosystem as well as Digital Transformation for our customers with three key capabilities, which are excellent technological capacity, a toptier Krew of experts, and a robust partnership experience with the best partners.

#### Krew

Companions gathered together to create a better world.

#### **Technology**

Expert AI research capabilities that continue a legacy of excellence

#### **Best Practice**

Successful partnership experiences that covers the full scope of industries

#### Technology

#### Research Papers 25 papers accepted in the year 2021 (41 in total since foundation)

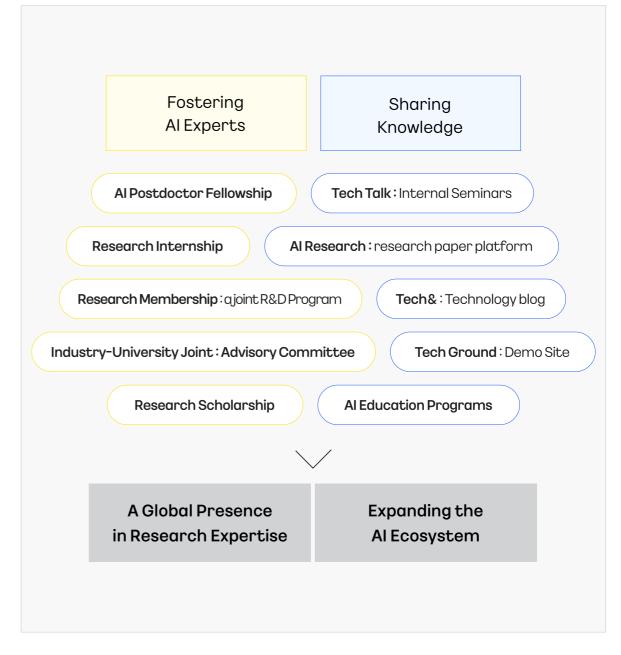
| Publication | Conferences  |                             |   |
|-------------|--|-----------------------------|---|
| Date        | / Journals   | Category                    | Research Title  |
| 2021.12     | NeurlPS  | Computer Vision             | SmoothMix: Training Confidence-calibrated Smoothed Classifiers for Certified Robustness                                   |
| 2021.12     | NeurIPS (Oral)   | Computer Vision             | Learning Debiased Representation via Disentangled Feature Augmentation  |
| 2021. 11    | EMNLP (NewSum Workshop)                                      | Natural Language Processing | Capturing Speaker Incorrectness: Speaker-Focused Post-Correction for Abstractive Dialogue Summarization                   |
| 2021.11     | EMNLP (WMT 2021 System Papers Workshop)                      | Natural Language Processing | Kakao Enterprise's WMT21 Machine Translation using Terminologies Task Submission  |
| 2021.11     | EMNLP  | Natural Language Processing | AligNART: Non-autoregressive Neural Machine Translation by Jointly Learning to Estimate Alignment and Translate           |
| 2021.11     | EMNLP  | Natural Language Processing | An Evaluation Dataset and Strategy for Building Robust Multi-turn Response Selection Model                                |
| 2021.08     | ICCV   | Computer Vision             | Distilling Global and Local Logits with Densely Connected Relations   |
| 2021.08     | IEEE Signal Processing Letters                               | Speech and Audio            | Improving End-to-End Contextual Speech Recognition via a Word-Matching Algorithm with Backward Search                     |
| 2021.08     | INTERSPEECH  | Natural Language Processing | Auxiliary Sequence Labeling Tasks for Disfluency Detection  |
| 2021.08     | INTERSPEECH  | Speech and Audio            | SE-Conformer: Time-Domain Speech Enhancement Using Conformer  |
| 2021.08     | SIGKDD (Oral)  | Natural Language Processing | Learning to Walk Across Time for Interpretable Temporal Knowledge Graph Completion  |
| 2021.08     | ACL-IJCNLP   | Natural Language Processing | Deep Context- and Relation-Aware Learning for Aspect-based Sentiment Analysis   |
| 2021.08     | ACL-IJCNLP   | Natural Language Processing | OutFlip: Generating Examples for Unknown Intent Detection with Natural Language Attack                                    |
| 2021.07     | ICML   | Computer Vision             | ViLT: Vision-and-Language Transformer Without Convolution or Region Supervision   |
| 2021.07     | ICML   | Speech and Audio            | Conditional Variational Autoencoder with Adversarial Learning for End-to-End Text-to-Speech                               |
| 2021.06     | IEEE Access  | Natural Language Processing | Korean Erroneous Sentence Classification with Integrated Eojeol Embedding   |
| 2021.06     | ICASSP   | Speech and Audio            | U-Convolution Based Residual Echo Suppression with Multiple Encoders  |
| 2021.06     | ICASSP   | Speech and Audio            | Multitask Learning and Joint Optimization for Transformer-Rnn-Tranducer Speech Recognition                                |
| 2021.04     | IEEE Access  | Computer Vision             | Suppressing Spoof-irrelevant Factors for Domain-agnostic Face Anti-spoofing   |
| 2021.03     | Computational Linguistics                                    | Natural Language Processing | RYANSQL: Recursively Applying Sketch-based Slot Fillings for Complex Text-to-SQL in Cross-Domain Databases                |
| 2021.02     | IEEE Transactions on Neural<br>Networks and Learning Systems | Computer Vision             | A Plug-in Method for Representation Factorization in Connectionist Models   |
| 2021.02     | AAAI   | Natural Language Processing | Do Response Selection Models Really Know What's Next? Utterance Manipulation Strategies for Multi-turn Response Selection |
| 2021.02     | AAAI   | Computer Vision             | Multi-level Distance Regularization for Deep Metric Learning  |

KAKAO ENTERPRISE CORPORATE INTRODUCTION Technology 37

Kakao Enterprise eagerly fosters talented individuals who can pioneer the future of AI. Knowledge and knowhow are constantly shared out through various channels to contribute to building a better world with our technology.

#### Challenges 11 wins in total

| Date     | Challenge Title                                       | Category                    | Result |
|----------|---|-----------------------------|--------|
| 2021.11  | WMT21 Machine Translation using<br>Terminologies Task | Natural Language Processing | 1st    |
| 2021. 11 | MS MARCO Passage Ranking                              | Natural Language Processing | 1st    |
| 2021. 10 | DSTC(Dialog State Tracking Challenge) 10              | Natural Language Processing | 2nd    |
| 2021. 10 | FRVT 1:1 Mugshot                                      | Computer Vision             | 4th    |
| 2021. 10 | ICCV21 Masked Face Recognition Challenge              | Computer Vision             | 2nd    |
| 2021.06  | CVPR-NAS 2021 (Unseen Data Track)                     | Machine Learning            | 3rd    |
| 2020.03  | FRVT 1:1 verification (wild)                          | Computer Vision             | 3rd    |
| 2020.02  | SPIDER Text-to-SQL Challenge                          | Natural Language Processing | 2nd    |
| 2019.08  | DeepFashion2 Challenge 2019                           | Computer Vision             | 2nd    |
| 2019.06  | Real Image Super-Resolution                           | Computer Vision             | 4th    |
| 2019.05  | EmotionX Challenge                                    | Natural Language Processing | 2nd    |



#### Krew

Employees

+1000

% of Researchers & Engineers

+70%

Best IT Company to Work For

#1

(JobPlanet 2020 1H Ranking)

The country's top AI developers, product managers, designers, and business experts are gathered at Kakao Enterprise. We work efficiently and transparently in a horizontal corporate culture, addressing each other on an English first name basis. People at Kakao Enterprise can freely voice their opinions and communicate in real-time with Kakao Work.



#### **Best Practice**

Kakao Enterprise has formed a strong partnership with multiple Kakao subsidiaries leading in their respective industries and a wide range of leading companies in the finance, distribution, construction, manufacturing, and medical sectors.

| kakao           | kakao <b>bank</b> | kakao <b>brain</b>     | kakaocommerce        | kakao<br>ENTERTAINMENT        | kakao <b>pay</b>       |
|-----------------|-------------------|------------------------|----------------------|-------------------------------|------------------------|
| kakao <b>VX</b> | ② 경 등 택 배         | 롯데정보통신                 | <b>ি 삼천리</b>         | 서울아산병원<br>Asan Medical Center | <b>아산카카오</b><br>메디컬데이터 |
| ᄌ전북은행           | 특허청               | 한국은행<br>BANK OF KOREA  | <b>AMORE</b> PACIFIC | Amway                         | BNK 금융그룹               |
| СОММАХ          | Dongwon           | E·LAND                 | Everland             | ♣ GC 녹십자                      | <b>GS</b> 건설           |
| HANSSEM         | HDC<br>현대산업개발     | HMM                    | HOBAN                | <b>У</b> НҮЦПОЯІ              | ICONIX                 |
| KBS 🖨           | <b>(♪</b> KDB산업은행 | <b>알</b><br>KYOBO 교보생명 | (1) LG               | <b>ඊ NH</b> 투자증권              | POSCO<br>E&C           |
| yesco           | SAMSUNG           | SAP                    | SK E&S               | UBASE                         |                        |
|                 |                   |                        |                      |                               |                        |

We are companions on a journey toward making dreams a reality. We contribute to building a better world by helping people realize their vision.

December 3rd, 2019 Founded

 $Kakao\,Enterprise, H\,Square\,N\,Building, 235, Pangyoyeok-ro,$ Adress

Bundang-gu, Seongnam-si, Gyeonggi-do, Republic of Korea

Website www.kakaoenterprise.com

Email contact@kakaoenterprise.com

**Business Inquires** https://www.kakaoenterprise.com/partnership/consulting

Partnership Inquires https://with.kakao.com/enterprise

Month/Year of Issue December 2021

